

Accruent LLC Response | National Cooperative Purchasing Alliance (NCPA) RFP # 24-16

Date Submitted	11/03/2016
Account Executive	Chris Glanzman, Associate Product Marketing Manager
Office Phone	512.271.5805
Email	cglanzman@accruent.com

Submitted by **Accruent, LLC**

11500 Alterra Parkway, Suite 110
Austin TX 78758

www.accruent.com



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All rights reserved.

November 3, 2016

Region 14 Education Service Center
1850 Highway 351
Abilene, Texas 79601

On behalf of everyone at Accruent, I would like to thank you for the opportunity to present our market-leading Real Estate and Facilities Management Solutions.

Accruent recognizes that software is a means to return value to an organization. Our customers want to achieve a transformation in their daily operations that leads to predictable, measurable value creation. This is not a marketing slogan or a platitude that is designed to sound appealing – it is a real operational focus that permeates the way we build, sell, and support products. Our stated customer mission is to deliver to our customers the highest possible ROI application that you can implement, and we are confident that the solution contained within will deliver on this mission. Accruent is a partner that will continue to provide the solutions needed as your business needs evolve.

We deliver comprehensive maintenance, space management, project management, lease administration, and capital planning solutions comprising software, services, and best practices that directly address the requirements of today's challenging market. We fully understand the importance of making sure that your team achieves the operational and strategic goals it has established.

Accruent will help you align our Facilities Management System with the National Cooperative Purchasing Alliance member's existing software applications to enable effective reporting. This will help to optimize use of capital and expense allocations, and ensure organizational compliance with governmental and environmental regulatory requirements.

We are confident we can offer the functionality and usability you need to face today's challenging business environment. The following proposal goes into greater detail regarding Accruent's industry-leading Real Estate and Facilities Management Systems.

Thank you again for the opportunity to articulate the value of Accruent's solutions, and we look forward to further discussions.

Chris Glanzman

Chris Glanzman
Associate Product Marketing Manager
Accruent, LLC

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TAB 1 – SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name: Accruent LLC

Address: 11500 Alterra Parkway, Suite 110

City/State/Zip: Austin, TX 78758

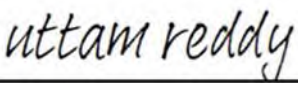
Telephone No.: 512.861.0726

Fax No.: 512.831.3682 / 512.342.2449

Email address: ureddy@accruent.com / sales@accruent.com

Printed name: Uttam Reddy

Position with company: General Manager, Public Sector

Authorized signature: 

TAB 2 – NCPA ADMINISTRATION AGREEMENT

This Administration Agreement is made as of November 14, 2016, by and between National Cooperative Purchasing Alliance (“NCPA”) and Accruent, LLC (“Vendor”).

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated November 14, 2016, referenced as Contract Number 02-47, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Facilities and Asset Management Information Systems; WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region 14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of

applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at facilities.reporting@ncpa.us. Reports are due on the fifteenth (15th) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount	Registered Vendor Quotation #

Total _____

- Each month NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA three (3%) administrative fee on the amount of the agency’s purchase order less any applicable sales tax and Performance and/or Payment bond cost. Vendor’s annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.
- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the

requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA. Any assignment without such consent will be void.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder ∅ All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:

Vendor: Accruent, LLC

Name: Matthew Mackel


Name: Uttam Reddy

Title: Director, Business Development

Title: General Manager

Address: PO Box 701273
Houston, TX 77270

Address: 11500 Alterra Parkway, Suite 110,
Austin TX 78758

Signature:  _____

Signature: uttam reddy _____

Date: November 14, 2016

Date: November 21, 2016

requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA’s costs and expenses for such audit.

◆ **General Provisions**

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney’s fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA. Any assignment without such consent will be void.
- This Agreement and NCPA’s rights and obligations hereunder may be assigned at NCPA’s sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA’s obligations hereunder ∅ All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:

Vendor: Accruent LLC

Name: Matthew Mackel

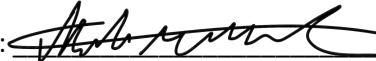
Name: Uttam Reddy

Title: Director, Business Development

Title: General Manager

Address: PO Box 701273
Houston, TX 77270

Address: 11500 Alterra Parkway, Suite 110,
Austin TX 78758

Signature:  _____

Signature: _____

Date: November 14, 2016

Date: _____

NCPA Registered Vendor Quotation Number

RFP responders are requested to agree to a quotation number registration program to provide consistency and faster service for our facility awarded vendors, agency members and participants. The process will require Facility Contract holders to register and receive a NCPA Vendor Registered Quotation Number that must be prominently displayed on each proposal(s) that you present to the agencies. The system will track Facility transactions from the initial proposal stage to the completion of each project. NCPA has assembled an experienced Facilities Management Team that stands ready and willing to assist its vendors in providing quality services to the awarded vendor's organization.

Failure to receive the Vendor Registered Quotation Number can result in potential delays to your services and the only acceptable proposals need to have a NCPA Vendor Registered Quotation Number.

NCPA Registered Vendor Quotation Number Process

Fill out the form on the Facilities page at www.NCPA.us

(Direct link is <http://www.ncpa.us/Facilities/Register>)

*** Fill out and submit.**

- All registered vendor quotation number requests must be submitted *and* a proposal number received *before* you present it to your potential customer.
- You will have a response with a NCPA Vendor Registered Quotation Number within 4 minutes.
- If you have an emergency and need a quotation number sooner, call any member of the Facility Management team and we will help you.
- Include the quotation number on all proposals. This document acknowledges that you have received and agree to the details, directions and expectations of the NCPA Vendor Registered Quotation Number process.

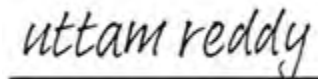
Date November 3, 2016

RFP Number RFP # 24-16

Company Name Accruent LLC

Printed Name Uttam Reddy

Signature



TAB 3 – VENDOR QUESTIONNAIRE

Please provide responses to the following questions that address your company’s operations, organization, structure, and processes for providing products and services.

- States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|--|--|--|
| <input checked="" type="checkbox"/> Alabama | <input checked="" type="checkbox"/> Maryland | <input checked="" type="checkbox"/> South Carolina |
| <input checked="" type="checkbox"/> Alaska | <input checked="" type="checkbox"/> Massachusetts | <input checked="" type="checkbox"/> South Dakota |
| <input checked="" type="checkbox"/> Arizona | <input checked="" type="checkbox"/> Michigan | <input checked="" type="checkbox"/> Tennessee |
| <input checked="" type="checkbox"/> Arkansas | <input checked="" type="checkbox"/> Minnesota | <input checked="" type="checkbox"/> Texas |
| <input checked="" type="checkbox"/> California | <input checked="" type="checkbox"/> Mississippi | <input checked="" type="checkbox"/> Utah |
| <input checked="" type="checkbox"/> Colorado | <input checked="" type="checkbox"/> Missouri | <input checked="" type="checkbox"/> Vermont |
| <input checked="" type="checkbox"/> Connecticut | <input checked="" type="checkbox"/> Montana | <input checked="" type="checkbox"/> Virginia |
| <input checked="" type="checkbox"/> Delaware | <input checked="" type="checkbox"/> Nebraska | <input checked="" type="checkbox"/> Washington |
| <input checked="" type="checkbox"/> District of Columbia | <input checked="" type="checkbox"/> Nevada | <input checked="" type="checkbox"/> West Virginia |
| <input checked="" type="checkbox"/> Florida | <input checked="" type="checkbox"/> New Hampshire | <input checked="" type="checkbox"/> Wisconsin |
| <input checked="" type="checkbox"/> Georgia | <input type="checkbox"/> New Jersey | <input checked="" type="checkbox"/> Wyoming |
| <input checked="" type="checkbox"/> Hawaii | <input checked="" type="checkbox"/> New Mexico | |
| <input checked="" type="checkbox"/> Idaho | <input checked="" type="checkbox"/> New York | |
| <input checked="" type="checkbox"/> Illinois | <input checked="" type="checkbox"/> North Carolina | |
| <input checked="" type="checkbox"/> Indiana | <input checked="" type="checkbox"/> North Dakota | |
| <input checked="" type="checkbox"/> Iowa | <input checked="" type="checkbox"/> Ohio | |
| <input checked="" type="checkbox"/> Kansas | <input checked="" type="checkbox"/> Oklahoma | |
| <input checked="" type="checkbox"/> Kentucky | <input checked="" type="checkbox"/> Oregon | |
| <input checked="" type="checkbox"/> Louisiana | <input checked="" type="checkbox"/> Pennsylvania | |
| <input checked="" type="checkbox"/> Maine | <input checked="" type="checkbox"/> Rhode Island | |

All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

- | | |
|---|---|
| <input type="checkbox"/> American Samoa | <input type="checkbox"/> Northern Mariana Islands |
| <input type="checkbox"/> Federated States of Micronesia | <input type="checkbox"/> Puerto Rico |
| <input type="checkbox"/> Guam | <input type="checkbox"/> U.S. Virgin Islands |
| <input type="checkbox"/> Midway Islands | |

- **Minority and Women Business Enterprise (MWBE) and (HUB) Participation**
 - It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.
 - **Minority / Women Business Enterprise**
 - Respondent Certifies that this firm is a M/WBE
 - **Historically Underutilized Business**
 - Respondent Certifies that this firm is a HUB
- **Residency**
 - Responding Company’s principal place of business is in the city of Austin, State of Texas.
- **Felony Conviction Notice**
 - Please Check Applicable Box;
 - A publically held corporation; therefore, this reporting requirement is not applicable.
 - Is not owned or operated by anyone who has been convicted of a felony.
 - Is owned or operated by the following individual(s) who has/have been convicted of a felony
 - If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.
- **Distribution Channel**
 - Which best describes your company’s position in the distribution channel:

<input checked="" type="checkbox"/> Manufacturer Direct	<input type="checkbox"/> Certified education/government reseller
<input type="checkbox"/> Authorized Distributor	<input type="checkbox"/> Manufacturer marketing through reseller
<input type="checkbox"/> Value-added reseller	<input type="checkbox"/> Other: _____
- **Processing Information**
 - Provide company contact information for the following:
 - **Sales Reports / Accounts Payable**

Contact Person: Adrienne Synor / Lacy Matthews

Title: General Account / General Account

Company: Accruent LLC

Address: 11500 Alterra Parkway, Suite 110

City: Austin State: TX Zip: 78758

Phone: 512.813.6159 Email: apinvoices@accruent.com

- Purchase Orders

Contact Person: Uttam Reddy

Title: General Manager, Public Sector

Company: Accruent LLC

Address: 11500 Alterra Parkway, Suite 110

City: Austin State: TX Zip: 78758

Phone: 512.831.3682 Email: ureddy@accruent.com

- Sales and Marketing

Contact Person: Chris Glanzman

Title: Associate Product Marketing Manager

Company: Accruent LLC

Address: 11500 Alterra Parkway, Suite 110

City: Austin State: TX Zip: 78758

Phone: 512.271.5805 Email: cglanzman@accruent.com

- Pricing Information

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.

- If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.

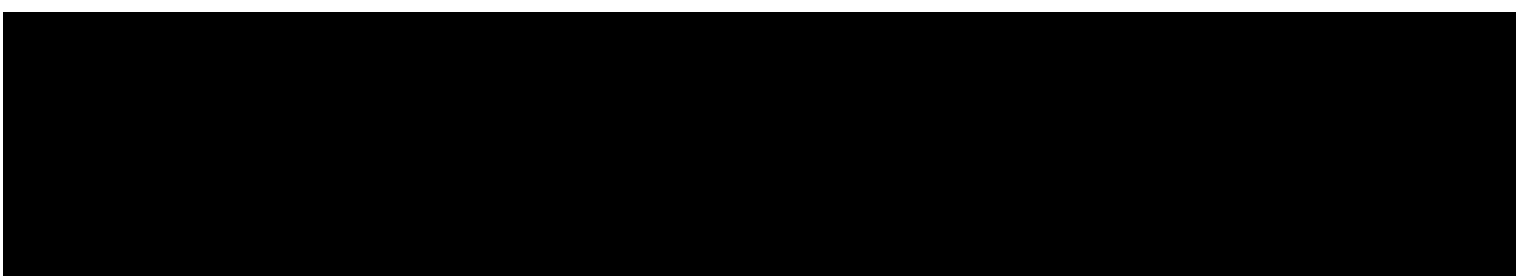
Yes No

- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.

Yes No

- Vendor will provide additional discounts for purchase of a guaranteed quantity.

Yes No



TAB 4 – VENDOR PROFILE

Please provide the following information about your company:

1. Company's official registered name.
-

Accruent Response:

Accruent LLC.

2. Brief history of your company, including the year it was established.
-

Accruent Response:

Accruent LLC was founded in 1995 to help real estate and facilities professionals deliver long-term, best-in-class operational and financial performance. With a customer mission to deliver the highest ROI of any application our customers can implement, Accruent offers a range of end-to-end solutions that are designed and built to serve specific industry needs at a lower total cost of ownership than comparable enterprise systems. Our customers are industry leaders in the corporate, CRE, education, healthcare, public sector, retail and telecom industries. Together with our global property management partners, we provide solutions to more than 4,400 organizations in over 120 countries.

Accruent's solutions transform the impact that physical locations have on organizational performance by optimizing real estate and facilities portfolios, eliminating unnecessary spending and optimizing compliance and sustainability initiatives. To support the wide diversity of our broad customer base, Accruent provides best-in-class software underpinned by a large in-house development team, highly experienced implementation specialists and facility condition assessors who are second-to-none in the industry. Providing a complete solution incorporating all of these elements under one roof is what sets Accruent apart from its competitors.

Accruent's software suite offers industry-specific solutions for lease administration, space planning, facilities maintenance management, project management and capital planning, enabling facilities functions to be closely and tactically integrated with an organization's larger strategic initiatives.

Our product development process is focused on driving customer success. The Product Management team receives customer input through a variety of different interaction and feedback channels, including customer surveys, interviews and meetings, our annual customer conferences, communication portals in our software and through Customer Advisory Councils that address high-priority items. We discuss our six-month rolling roadmap with customers in monthly calls and seek actionable feedback so that we are always in lock-step with our customers' needs. New enhancements are designed and delivered using an Agile development methodology and incorporated into our solutions through multiple releases throughout the year. We hold regular webinars and provide myriad training opportunities to ensure our customers are always informed and able to take advantage of new functionality as soon as it is made available.

Our core software implementation leadership has combined 60 years of experience in implementation and project management. Our approach is to employ best practices in our methodologies and products, allowing us to reduce risk and to maintain a 100 percent success rate in implementing Accruent software on time and on budget.

Accruent’s Facility Condition Assessment Services provides clients with the information needed to make sound decisions about capital reinvestment in their existing buildings. Accruent’s assessment methodology is based on industry standards and refined by experience assessing over four billion square feet of facilities worldwide. Having assessors and developers under one roof ensures that product development is always in line with condition assessment best practices. Unlike most of its competitors, Accruent provides assessment services only and not remediation, therefore clients are assured of always receiving objective, unbiased assessment results.

Accruent continues to build and enhance this industry-leading suite of applications as part of its deep commitment to the real estate software market and to achieving outstanding business results for its customers. Our solutions provide our customers with powerful, industry-specific tools to address tactical real estate needs and to integrate physical facilities with an organization’s broader strategic vision for the short, medium and long terms.

3. Company’s Dun & Bradstreet (D&B) number.

Accruent Response:

Accruent’s D&B number is 94-750-5822.

4. Corporate office location.

Accruent Response:

11500 Alterra Parkway, Suite 110
Austin TX 78758

5. List the total number of sales persons employed by your organization within the United States, broken down by market.

Accruent Response

Market	Public Sector	Education	Accruent Capital Planning	CRE / Corporate	Retail	Telecom	Healthcare
Number of Account Executives	4	6	4	9	7	9	14

6. List the number and location of offices, or service centers for all states being offered in solicitation. Additionally, list the names of key contacts at each location with title, address, phone and e-mail address.

Accruent Response:

Sales and Services Offices	Key Contacts
<p>Accruent has 5 office locations in the United States, including the headquarters address:</p> <p>11500 Alterra Parkway, Suite 110 Austin TX 78758</p> <p>429 Santa Monica Blvd., Suite 270 Santa Monica, CA 90401</p> <p>990 Grove St., Suite 500 Evanston, IL 60201</p> <p>99 Bedford Street, Suite 300 Boston, MA 02111-2636</p> <p>278 N. 5th St. Columbus, OH 43215</p>	<p>Key contacts for all locations will be Chris Glanzman, whose contact information follows:</p> <p>Associate Product Marketing Manager 11500 Alterra Parkway, Suite 110 Austin TX 78758 512.271.5805 cglanzman@accruent.com</p>

7. Please provide contact information for the person(s) who will be responsible for the following areas, including resumes:
- a. Sales
 - b. Sales Support
 - c. Marketing
 - d. Financial Reporting
 - e. Executive Support

Accruent Response

Sales, Sales Support and Marketing

Contact Person: [Chris Glanzman](#)

Title: [Associate Product Marketing Manager](#)

Company: [Accruent LLC](#)

Address: [11500 Alterra Parkway, Suite 110](#)

City: [Austin](#) State: [TX](#) Zip: [78758](#)

Phone: [512.271.5805](#) Email: cglanzman@accruent.com

Financial Reporting Sales Reports / Accounts Payable

Contact Person: [Adrienne Synor / Lacy Matthews](#)

Title: [General Account / General Account](#)

Company: [Accruent LLC](#)

Address: [11500 Alterra Parkway, Suite 110](#)

City: Austin State: TX Zip: 78758

Phone: 512.813.6159 Email: apinvoices@accruent.com

Executive Support

Contact Person: Uttam Reddy

Title: General Manager, Public Sector

Company: Accruent LLC

Address: 11500 Alterra Parkway, Suite 110

City: Austin State: TX Zip: 78758

Phone: 512.831.3682 Email: ureddy@accruent.com

Resumes

Outward facing resumes for the above referenced individuals are not maintained by Accruent. The above referenced personnel have multiple years of experience in their assigned positions.

8. Define your standard terms of payment.

Accruent Response:

Accruent's standard terms of payment are described below. The terms have been copied from our SaaS Agreement.

4. FINANCIAL TERMS

4.1 Fees and Payment Terms. Fees are specified in the applicable Order Document and unless stated otherwise are denominated and payable in United States dollars. Unless agreed otherwise in an applicable Order Document, fees are due within thirty (30) days of invoice date.

4.2 Overdue Charges. In the event any fees are not received by Accruent by the due date, then Accruent may (i) charge interest on past due balances at the lesser of a 1½% per month or the highest rate allowed by law, and (ii) be entitled to condition future purchases on shorter payment terms.

4.3 Suspension of Services and Acceleration. In the event any amounts are thirty (30) or more days overdue, Accruent may (without limiting any of its other rights and remedies) (i) suspend its performance and (ii) require full payment before any additional performance is rendered by Accruent and (iii) accelerate all future amounts to be due, such that all remaining periodic payments for the then current Term of the applicable Order Document shall be due and owing.

4.4 Taxes. Unless expressly provided otherwise, the prices in the Agreement do not include taxes. Client agrees to pay any taxes, other than those based on Accruent's net income, arising out of the Agreement. If Client is tax-exempt, Client agrees to send Accruent a copy of its tax-exempt certificate prior to execution of an Order Document. Client shall be responsible for any liability or expense incurred by Accruent as a result of Client's failure or delay in paying taxes due.

4.5 T&E Expenses. Unless otherwise noted within the Order Document or SOW, Accruent's reasonable travel and lodging expenses incurred by Accruent in the performance of Professional Services on Client's site will be billed separately at actual cost.

9. Who is your competition in the marketplace?

Accruent Response:

Accruent estimates that there are 30 other providers of partial solutions in this market space.

10 Overall annual sales for last three (3) years; 2013, 2014, 2015.

Accruent Response:

As a privately held company, we do not disclose this information in the RFP process; however we would be happy to arrange a meeting with a member of Accruent's Finance Department to discuss these items upon notification that Accruent has been selected as Vendor of Choice (VOC).

11. Overall public sector sales, excluding Federal Government, for last three (3) years; 2013, 2014, 2015.

Accruent Response:

As a privately held company, we do not disclose this information in the RFP process; however we would be happy to arrange a meeting with a member of Accruent's Finance Department to discuss these items upon notification that Accruent has been selected as Vendor of Choice (VOC).

12. What is your strategy to increase market share?

Accruent Response:

Accruent has a unique strategy among real estate management software vendors. We believe that the majority of customers are best served by a product that is purpose-built for their industry. Thus, we select specific vertical markets and serve those markets with dedicated people and products. Accruent's growth strategy combines organic growth with acquisitive growth; the latter generally allows us to add products and competence in new verticals or functional areas. Our differentiation varies based on the competitor in question, but primary factors include:

Company Strategy & Vision:

- Accruent is consolidating the best companies, products, and people in real estate and facilities software, leveraging synergies between best-in-class companies. This consolidation has dramatically accelerated the rate at which we develop new products and deliver customer value.
- Accruent serves selected markets with purpose-built industry suites. Customers in each of the specific verticals we serve each have very specific requirements, so compared to a one-size-fits-all method, our purpose-built approach delivers the deep functionality leading organizations need without cluttering up the software with things they don't.
- Accruent has achieved consistent organic growth through an ongoing focus on achieving outstanding outcomes for our customers.

Product Strategy:

- Traditional enterprise software provides deep functionality but its implementation is typically difficult, expensive, and painful. Cloud or SaaS solutions are fast-to-implement, easy-to-use, and typically less expensive than enterprise solutions. Some organizations have historically been hesitant to adopt SaaS solutions despite the lower cost since SaaS offerings traditionally were point solutions that didn't offer the same depth of functionality as did their enterprise counterparts. Accruent, however, offers the best of both worlds, combining the deep functionality of traditional enterprise software that addresses the full life cycle of real estate and facilities management with the lower costs and ease of implementation of a Cloud deployment model.

13. What differentiates your company from competitors?

Accruent makes it easy for you to unlock the financial benefits and operational improvements trapped in inefficient systems and processes. Our comprehensive facilities and real estate management systems deliver long term, best in class, operational and financial performance. We provide site, lease, project, facilities, asset management, and facility capital planning software and services that are purpose-built for specific industries to deliver greater customer value.

Accruent has a unique strategy among real estate management software vendors. We believe that the majority of customers are best served by a product that is purpose-built for their industry. Thus, we select specific vertical markets and serve those markets with dedicated people and products. Accruent's growth strategy combines organic growth with acquisitive growth; the latter generally allows us to add products and competence in new verticals or functional areas. Our differentiation varies based on the competitor in question, but primary factors include:

Company Strategy & Vision

Accruent is consolidating the best companies, products, and people in real estate and facilities software, leveraging synergies between best-in-class companies. This consolidation has dramatically accelerated the rate at which we develop new products and deliver customer value.

Accruent serves selected markets with purpose-built industry suites. Customers in each of the specific verticals we serve each have very specific requirements, so compared to a one-size-fits-all method, our purpose-built approach delivers the deep functionality leading organizations need without cluttering up the software with things they don't.

Accruent has achieved consistent organic growth through an ongoing focus on achieving outstanding outcomes for our customers.

Product Strategy

Traditional enterprise software provides deep functionality but its implementation is typically difficult, expensive, and painful. Cloud or SaaS solutions are fast-to-implement, easy-to-use, and typically less expensive than enterprise solutions. Some organizations have historically been hesitant to adopt SaaS solutions despite the lower cost since SaaS offerings traditionally were point solutions that didn't offer the same depth of functionality as did their enterprise counterparts. Accruent, however, offers the best of both worlds, combining the deep functionality of traditional enterprise software that addresses the full life cycle of real estate and facilities management with the lower costs and ease of implementation of a Cloud deployment model.

14. What is the reputation of your company and your company's products and services in the marketplace?

Accruent Response:

Accruent's solutions are at work in more than 5,400 leading organizations worldwide in more than 120 countries. By consolidating the best companies, products and people in our market, Accruent has become the largest independent provider of commercial property management software.

15. Describe your company's Customer Service Department (hours of operation, number of service centers, etc.).

Accruent Response:

All Accruent customer support is centralized in Austin, Texas. Support is available via phone 24/7/365 with support personnel manning the phones from 8:00am-8:00pm EST (Mon - Fri), with after-hours on-call support staffed by a monitoring consultant for high severity issues.

Three primary contacts at client will be identified to receive phone calls and/or emails related to any service concerns or issues. These individuals also have access to the customer support portal and customer support hotline to report issues or follow-up on open cases.

Accruent follows a DefCon procedure in order to properly align internal resources and notify customers of a perceived problem with the system:

- 1) Serious or potentially serious issue is identified either internally or externally
- 2) Communication to internal DefCon team is initiated to align resources and ensure operational efficiency in resolving the issue. Groups involved include the Executive team, Customer Support, Hosting Services, Product Management, Engineering & QA, and Professional Services.
- 3) Proactive communication to customers is provided in an email blast to the identified support contacts describing the issue and the follow-up timeframe.
 - a. Additional communications are provided on an hourly basis if the problem lasts more than one hour.
 - b. Back-in-service communication is provided as soon as the DefCon team determines that the system has been returned to normal state.
- 4) DefCon team conducts a Root Cause Analysis (RCA) to isolate the point of failure and determine system changes to prevent recurrence. Any customer can submit an RCA request and be provided the results of the RCA when available.

16. Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.

Accruent Response:

Accruent has not been named in any legal proceeding which would affect its ability to perform the services requested under this RFP.

Marketing / Sales

17. Detail how your organization plans to market this contract within the first 90 days of the award date. This should include, but not be limited to:

- a. A co-branded press release within first 30 days
- b. Announcement of award through any applicable social media sites
- c. Direct mail campaigns
- d. Co-branded collateral pieces
- e. Advertisement of contract in regional or national publications
- f. Participation in trade shows
- g. Dedicated NCPA and Region 14 ESC internet web-based homepage with:
 - i. NCPA and Region 14 ESC Logo
 - ii. Link to NCPA and Region 14 ESC website
 - iii. Summary of contract and services offered
 - iv. Due Diligence Documents including; copy of solicitation, copy of contract and any amendments, marketing materials

Accruent Response:

Accruent will work with NCPA to generate a co-branded press release within 30 days of contract award. The reach of this press release will be extended by sharing the announcement through Accruent's social media channels. Accruent will also build a micro-site to house necessary reference materials, created collateral, and other content related to the contract. These pieces of collateral will also be present at trade shows and made available to Sales for printed and digital delivery to prospects and customers.

18. Describe how your company will demonstrate the benefits of this contract to eligible entities if awarded.

Accruent Response:

Accruent will work with NCPA to ensure appropriate positioning and messaging is utilized in articulating the value of the contract to eligible entities.

19. Explain how your company plans to market this agreement to existing government customers.

Accruent Response:

The breadth and depth of Accruent's functionality and product portfolio create a large opportunity to create new business with existing customers. Current customers will be included within the Marketing team's efforts to publicize the contract and communicate its benefits. NCPA will also have an opportunity to sponsor exclusive Accruent customer conferences and events in order to further expose Accruent customers to the contract.

20. Provide a detailed 90-day plan describing how the contract will be implemented within your firm.

Accruent Response:

Within 90 days of contract award, Accruent will complete the development and build of the dedicated NCPA micro-site to activate their digital marketing channels. Sales representatives will receive communication regarding the award of the contract, and they will begin the prescribed training within the 90-day timeframe. Sales Support and Marketing will also coordinate with Accounting to automate financial reporting requirements.

21. Describe how you intend on train your national sales force on the NCPA agreement.

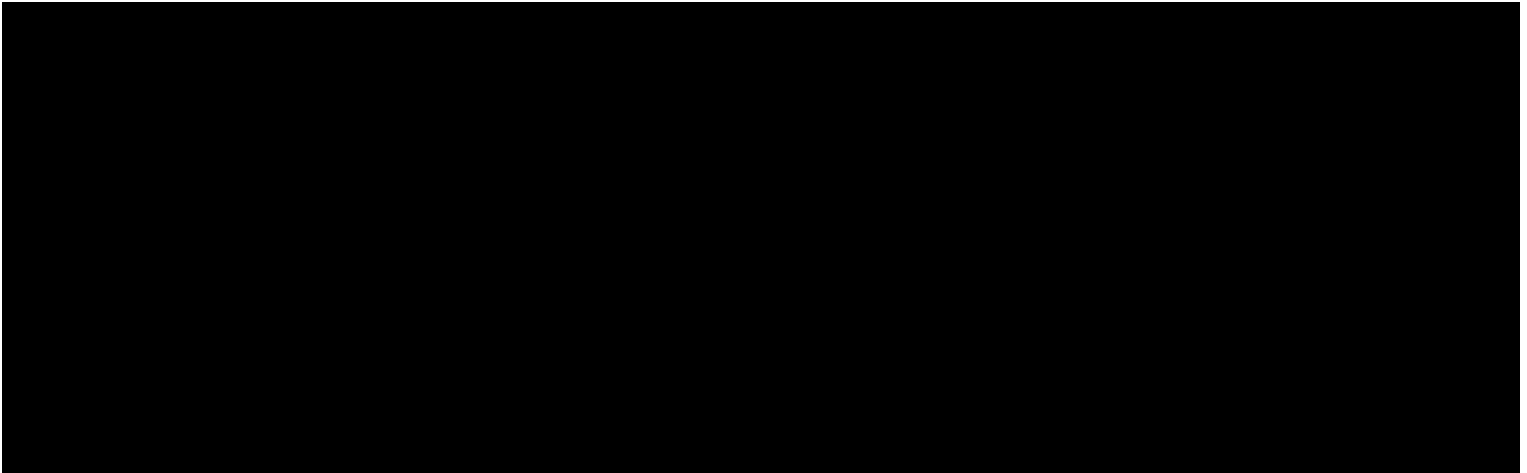
Accruent Response:

Accruent will create a NCPA play in the sales playbook. Accruent Sales Support and Marketing will also cooperate with Learning and Development to provide training in the most effective method. Training may include in-person training, virtual classes, and potentially computer-based training.

22. Acknowledge that your organization agrees to provide its company logo(s) to NCPA and agrees to provide permission for reproduction of such logo in marketing communications and promotions.

Accruent Response:

Accruent will comply with this requirement.



Administration

24. Describe your company's implementation and success with existing cooperative purchasing programs, if any, and provide the cooperative's name(s), contact person(s) and contact information as reference(s).

Accruent Response:

Cooperative: National IPA/TCPN
Contact: Tara Adams
Email: tara.adams@nationalipa.org
Phone: 949-614-6737

25. Describe the capacity of your company to report monthly sales through this agreement.

Accruent Response:

Accruent has the capability to run, produce, and provide the required monthly sales reports referenced in this agreement.

26. Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency.

Accruent Response:

Accruent has the capability to provide the required management reports referenced in this contract.

27. Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Agencies.

Accruent Response:

1. Allowing for customer service response time to be based on Vendor's current standards, including leeway for holidays and scheduled down-time.
2. Indemnity between the Vendor and Purchaser should be limited to the likely cause action for the SaaS services provided by Accruent. Namely, such indemnification should be limited to claims of infringement by third parties.
3. Allowing a purchaser to terminate the Agreement, without cause, not only hinders internal budgetary and resource planning needs, but also allows for the possibility of unintended access disruptions.

Green Initiatives

We are committed to helping to build a cleaner future! As our business grows, we want to make sure we minimize our impact on the Earth's climate. So we are taking every step we can to implement innovative and responsible environmental practices throughout Region 14 ESC to reduce our carbon footprint, reduce waste, promote energy conservation, ensure efficient computing, and much more. We would like vendors to partner with us in this enterprise. To that effort, we ask respondents to provide their companies environmental policy and/or green initiative.

28. Please provide your company’s environmental policy and/or green initiative.

Accruent Response:

Accruent recognizes the importance of sustainability as a corporate objective and value, and we find that most of our public clients have a strong commitment to carbon footprint reduction. At Accruent, we share these values.

Sustainability Initiative	Response
a. Packaging Reduction	Accruent encourages the delivery of report deliverables in electronic format instead of hardcopy whenever permitted in order to reduce use of paper, packaging and delivery.
b. Greenhouse Gas /Carbon Reduction	Accruent makes every effort to reduce carbon emissions by limiting travel required by Accruent employees in the performance of service contracts. This is accomplished through efficient scheduling of field trips, team car-pooling and by conducting virtual meetings via WebEx when possible instead of in-person meetings.
c. Waste Reduction	<p>Accruent’s software tool is deployed via the internet, so there is no physical waste associated with the product. Report deliverables from assessments can be provided electronically to further reduce paper waste.</p> <p>Software manuals are downloaded from the internet thus further minimizing waste reduction.</p>

Vendor Certifications (if applicable)

Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing respondent to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.

Accruent Response:

Not applicable.

- Describe your firm’s capabilities and functionality of your on-line catalog / ordering website.

Accruent Response:

Accruent currently does not have a direct ordering system. When a participating member chooses to purchase our software programs and services we recommend contacting our Sales staff for preparation of quote in accordance with the price list offers provided under this agreement to better address the specific nature of the software capabilities and the customer's requirements.

TAB 5 – PRODUCTS AND SERVICES / SCOPE

NCPA is soliciting national and regional vendors that can supply Facilities and Asset Management Information Systems.

Additionally, NCPA is soliciting national and regional vendors that can provide the following services:

- Software Implementation Services
 - Hosting Services
 - Ongoing Support/Maintenance Services
 - Professional Consulting Services
 - Patch, Upgrade, and Update Deployment
 - Disaster Recovery Services
-

Accruent Response:

Accruent's Professional Services team develops your real estate and facility management solutions quickly so you can realize the full value of your solution and begin seeing a return on investment. Our Professional Services team leverages lessons learned and best practices from thousands of successful implementations. Because we offer a robust real estate management system, Accruent provides a full range of services from initial planning through implementation, training and ongoing support.

Software Implementation Services: Accruent's Professional Services team has many years of experience implementing CMMS and Capital Planning systems and has been able to reduce implementation timelines and costs by incorporating best practices into our methodologies and products. As a Cloud-based system, we are able to eliminate costs for hosting hardware and software, related implementation costs for coordination, and software installation training for future upgrades. Cloud-based systems are also much faster to implement, which reduces the overall implementation timeline and the costs incurred both by Accruent and Clients.

Hosting Services: All offered applications are hosted at a Tier 4 SSAE SOC 1, 2, 3 and ISO 27001 audited hosting facility. This best-in-class facility and partner helps us to maintain industry-leading uptime levels and security protections.

Ongoing Support/Maintenance Services: Ongoing Support – Training continues after implementation, and is designed to be a continuous improvement process for the client staff. Since primary training focuses on train-the-trainer, Accruent's long term goal is to continue to support client internal product experts. Accruent also provides ongoing training and monthly release reviews in order to train client staff on new product enhancements as they are released. Accruent also hosts an annual user conference that includes an in-depth Roadmap Session where customers are able to influence and weigh-in on future development priorities and timelines. Enhancement suggestions can also be submitted year-round through our customer support portal.

Maintenance Services – Accruent's standard Support services are available in three forms:

- Online Customer Portal: easy to use online access, available 24/7/365 for submitting and/or reviewing cases, provides capabilities to track and update case history
- Email: support is available via email addresses specific to FAMIS
- Telephone: support is available via phone 24/7/365 with support personnel manning the phones from 8am to 8pm EST and after hours on-call support for high severity issues.

Three primary client support contacts will be identified to receive phone calls and/or emails related to any service concerns or issues. These individuals also have access to the Customer Support Portal and Customer Support Hotline to report issues or follow-up on open cases.

The applications also include comprehensive online help, which provides easy access to relevant system information. The online help system is context-sensitive; when you click the Help link on any page, information specific to that page is automatically displayed. The online help system provides information about the functionality available to full users and system administrators.

Finally, all customers are also granted access to the ListServ community, where they can interact with other customers directly.

Professional Consulting Services: Accruent offers an array of consultative services that provide clients with the expertise and insights needed to make the most of your capital investments and maximize ROI.

Patch, Upgrade, and Update Deployment: Updates and upgrades within the SaaS environment occur seamlessly on a monthly basis and are immediately available to users by selecting the appropriate configuration switch and activating the feature when appropriate. The applications offered herein have been architected as a true SaaS/Cloud solution, so the system generally remains available even during updates and maintenance processes, although some performance slowdown may occur during these brief periods. Updates, releases, and maintenance are typically scheduled to occur overnight on Saturdays, in the middle of the month when possible, and their duration will vary based on the scope of the work. We schedule monthly releases to ensure that all customers are utilizing the most current version of the software. Customers will be notified of the maintenance release and any expected performance effects in advance. Since the system remains available during these changes, updates will not have any effect on client business cycles.

Functionality updates, when rolled out, will be set to the "off" configuration by default. This will allow the client to experiment with new functionality in a non-production environment before deciding whether to turn it "on" in the production environment.

Disaster Recovery Services: Accruent provides a fully replicated Disaster Recovery (DR) site for all applications offered on a power grid separate from the production data site.

Respondents are requested to provide product forms with detailed description of your product offerings. Provide the minimum information including, manufacturer's name, market share, efficiencies, where manufactured, etc. as listed for your product categories including but not limited to following classifications of product:

- Maintenance & Operations
- Mobile Application
- Real Estate Administration
- Project Management
- Capital Planning
- Space & Occupancy Management
- Move Management
- Utility Management
- Vendor Management
- Material Management
- Incident & Emergency Management
- Third Party System Integration

- AutoCAD / Revit

NCPA reserves the right to multi-award this contract.

Accruent Response:

Maintenance & Operations (Manufactured by Accruent, LLC in the United States)

The physical condition, appearance, and security of facilities contribute directly the success of an institution's goals. As such, maintenance and operations are often the most visible functions of facilities management.

FAMIS Maintenance Management is a computerized maintenance management system (CMMS). It provides maintenance departments with a comprehensive and powerful system for managing corrective maintenance, preventive maintenance, alterations and renovations. The system automates the entire maintenance process from work identification to work completion. An electronic routing feature ensures every activity is properly managed throughout the process. Numerous reports and graphs allow you to analyze this process and enable full visibility of your organization.

The core maintenance functionality includes:

- Self-Service Requests
- Work Order Management
- Equipment/Asset Management
- Preventive Maintenance
- Maintenance Projects
- Labor Management
- Job Costing and Cost Recovery
- Approvals
- Workloading
- Basic Inventory

Mobile Application (Manufactured by Accruent, LLC in the United States)

AppTree is Accruent's mobile strategy partner. Our relationship with AppTree allows Accruent's CMMS solution to leverage connected and disconnected mobile requirements across our application. Accruent has developed and continues to develop application programming interfaces (APIs) to interact with the AppTree mobile apps for the iOS and Android OS platforms. AppTree enables us to "mobilize" selected business processes for any area where an API is available to access necessary data.

By facilitating paperless facilities operations, offering full access to work orders and other data elements from anywhere on campus, and through mobile-specific capabilities such as barcode scanning and configurable push notifications, the FAMIS mobile app transforms and streamlines client's essential facilities and real estate management processes.

Real Estate Administration (Manufactured by Accruent, LLC in the United States)

Rental and occupancy costs are often the second-highest expense and #1 long-term financial obligation for many organizations. The FAMIS Real Estate Administration module helps you manage and control these costs. Deep functionality for streamlining the full lease lifecycle helps you drive productivity, avoid payment mistakes and overcharges, and remain in lease compliance.

FAMIS Real Estate Administration is a complete lease administration and portfolio management environment, providing the ability to track and analyze owned and leased real estate with full lease management functions and the ability to manage properties from the tenant or landlord perspective. FAMIS Real Estate Administration provides enhanced capability compared to stand-alone lease and property management products because of its tight link to the FAMIS detailed space management, facility floor plan display modules, ad hoc query capability, planning tools, and web reporting.

Features for auditing Common Area Maintenance (CAM) costs, expense reconciliation, rent escalations, FASB reporting and critical date tracking help your organization reduce costs and ensure regulatory and lease compliance. The FAMIS Lease Administration solution helps you ensure 100% rent payment accuracy as a tenant, thanks to advanced features for close monitoring of lease terms and minimum payments due, and also as a landlord, with automated invoicing and rent collections that help you avoid missing payments.

Project Management (Manufactured by Accruent, LLC in the United States)

FAMIS Project Management solution empowers project managers and others to ensure projects are completed on time and on budget by:

- Giving team members greater visibility into each project by building, maintaining and publishing project schedules.
- Moving projects forward through automatically generated e-mail notifications and with the ability to assign project events to individual project team members.
- Providing user-configured reports on demand to quickly review project status and ensure team members are on the same page.

Capital Planning (Manufactured by Accruent, LLC in the United States)

- **VFA.facility** capital planning and management software enables organizations to manage condition and sustainability information about facility assets and leverage that information to create capital projects, plans and budgets. It allows client to:
 - Produce compelling, detailed reports and what-if models to support capital planning decisions
 - Forecast the impact of different spending levels
 - Ensure cost estimation accuracy
 - Prioritize budgets based on funding allocation
 - Benchmark progress
 - Integrate sustainability into the capital plan
 - Integrate data from other enterprise systems for actionable insights

- **VFA Auditor** leverages the technology of today's leading mobile tablets to efficiently capture facility data in the field. Mobile data collection introduces a more transparent assessment process and greatly reduces manual data entry tasks. VFA Auditor provides a secure means of data collection with support for Offline data entry.
 - Touch centric interface design promotes efficient data entry and collection
 - Provides centralized management and visibility into assessment activity
 - Empower data collectors with offline access to VFA's leading content library
 - Comprehensive Photo Management functionality to support a photo-centric assessment process
 - Reduces paper dependency and improves process efficiency
 - Eliminate redundant back office data entry and transcription errors
 - Designed to support multiple platforms (Apple, Google Android, Windows) with the latest mobile technology
- **AssetConnect** Enables the integration of data from VFA.facility with FAMIS Maintenance Management System.
 - Bundle condition requirements and create work packages for better control, tracking and scheduling
 - Develop accurate maintenance and capital budgets
 - Track inventory, labor and the progress of project execution through its capital planning system
 - Gain insight to optimize the total cost of ownership

Space & Occupancy Management (Manufactured by Accruent, LLC in the United States)

The Space & Occupancy module allows you to track and update the physical space information of multiple levels in the location hierarchy, providing true organization-wide space management. By tracking categorical information, allocations for cost chargeback, assets located within the space, and maintenance occurring within a space, FAMIS Space & Occupancy Management becomes the hub of spatial data for enterprise resource planning. FAMIS Space & Occupancy is part of our cloud-based facilities maintenance software. As a cloud application, it is easy to use, easy to access, and includes automatic monthly updates.

- **Space Assignment** Manage space utilization, employee assignments, occupancy, and allocations by organizational department or functional activity
- **Occupancy Status** Calculate vacancy and change occupancy status of spaces, including occupancy of a percentage of space, to maximize utilization and allocations
- **Location Hierarchy** Maintain comprehensive control over your space inventory with a system for tracking geographic regions, land entities and parcels, properties and buildings, wings and towers, floors, spaces, sub-spaces, and zones
- **Graphical Reporting** Link your imported space information with AutoCAD® and Revit®, the world's leading CAD platforms, to graphically capture and update accurate area measurements
- **Space & Facilities Integration** Maximize the recovery of your incurred facilities and administrative research costs by linking all of your facilities data and thus eliminating duplicate data entry

- **Move Management** Create and follow workflows that automate the countless transactions required to accurately track, schedule, reserve, execute and report on moves of facility assets

Utility Management (Manufactured by Accruent, LLC in the United States)

FAMIS Utility Management is designed to allow you to more effectively manage your utilities, from electricity to water, natural gas, and more. It can define production meters, consumption meters, and virtual meters. Utility Management can set up meter physical features such as manufacturer and dial configuration and track consumption accurately and easily. With both rate-based and percentage of consumption billing rules, FAMIS provides the ability to define allocation strategies to accurately charge-back consumers for their fair share of the institution's utility consumption.

Vendor Management (Manufactured by Accruent, LLC in the United States)

- **Manage Contracts and COI's** Manage Vendors, Contracts and Certificates of Insurance – Track Certificates of Insurance, coverage levels and contract terms for vendors and tenants of campus property. Contract and COI information can be made available to site teams to verify and validate information in the field.

Material Management (Manufactured by Accruent, LLC in the United States)

- **Advanced Inventory Control** FAMIS Advanced Inventory Control is a comprehensive system for managing spare parts, replacement parts, supplies, furniture, and other types of inventory items. The system provides functions for optimizing inventory levels; reserving, locating, issuing, and charging items; performing physical and cycle inventories; costing inventory; and much more. FAMIS Advanced Inventory Control is tightly integrated with FAMIS Maintenance Management to enhance the work planning, estimating, kitting and job costing functions.
- **Purchasing** FAMIS offers a full-featured system for managing the purchase of material and services. It can be operated independently or integrated with the institution's purchasing system using the FAMIS Integration Toolkit. The full purchasing lifecycle is supported with purchase requisitions, purchase order management, receipts processing, and 2-way or 3-way matching process for vendor invoice approval.

Incident & Emergency Management (Manufactured by Accruent, LLC in the United States)

The FAMIS Emergency Management System creates a centralized repository of emergency plans and incident management infrastructure that can be accessed from any internet browser. With structured components, FAMIS creates a standardized and consistent approach to collecting and presenting emergency and incident response information. Hosted in a Tier IV Data Center, available 24/7, and delivered via the internet there is no hardware to buy or software to maintain

- **Emergency Preparedness** Maintain a universally accessible and fully documented plan – Create emergency preparedness procedures using a configurable structure to document emergency planning components such as life safety assessment, first response procedures, standard communications, and post incident checklists. Maintain lists of emergency contacts, persons needing assistance, and call lists. Plans can be accessed via a standard browser or via a wireless device.

- **Mass Communication** Communicate predefined messages based on preset rules – Create notification rules based on location, priority, and incident type. Messages can be sent to any individual or group as an e-mail or text message. Automatically send detailed instructions based on type of incident.
- **Inspection Management** Mitigate risk via inspection of conditions and behaviors – Create configurable inspections for properties, processes and life safety issues. The inspections can be entered directly using a web-enabled wireless device creating real-time responses and eliminating data entry. Follow-up corrective tickets can be created along with automated alerts for failed inspections.
- **Incident Management** Document the incident in real time – Provides a standardized approach to documenting incidents using a configurable format to capture individual business requirements. A fully auditable timeline assists in properly documenting the incident for insurance and legal purposes. Track response and recovery activity, assignments and costs.
- **Mitigation Tasks Document** your mitigation activities – Provides a standardized approach to documenting all preparedness activities associated with your emergency plans. Record activities such as fire warden meetings, fire drills, and life safety training. Attach scanned attendee sign-in sheets as documents.

Third Party System Integration (Manufactured by Accruent, LLC in the United States)

In general, Accruent uses two methods to facilitate communication between a facilities maintenance system and third-party applications:

- **Web Services Based Integration:** Web Services is used for communications between applications when the product has a published Web Services API and the customer is willing to let another application have a direct network connection to the facilities maintenance system. Data is transferred from one application to the other and vice versa via Web Service calls over a secure Internet connection (SSL sockets). Web Service interactions are controlled by the client to avoid any security issues that would exist if FAMIS had to reach through the client firewall to acquire data. Therefore, if FAMIS data needs to be used within a client application, the client executes a GET API. If information from client needs to update FAMIS then client executes a PUSH or PATCH API.
- **SFTP Based Integration:** SFTP (Secure File Transfer Protocol) is used for communications between applications when the product does not have a published Web Services API or the customer is not willing to let an application have a direct network connection to a third-party application. Data is transferred from one application to the SFTP server as a file. The file is then read by software from the customer side, which processes the data by connecting directly to the other application.

AutoCAD / Revit (Manufactured by ACAD-Plus, Inc. in the United States)

ACAD Plus is a software provider of CAD-based solutions. They provide customers with an interface used for linking space data (e.g., CAD drawings) to Accruent software and allows metadata from Accruent's Facility Management platform to be integrated and filtered within specific CAD drawings. Metadata that can be shared includes, but is not limited to, types of spaces, departmental information, and asset-related information.

ACAD-Plus provides services as a direct sub-contractor to Accruent and their consultants are managed throughout the project in the same manner as Accruent subject matter experts and trainers.

ACAD-Plus is also included in engineering design and roadmap planning sessions associated with the delivery of Accruent's Space Management product and Accruent AutoCAD interface in order to ensure realistic product delivery commitments.

ACAD-Plus has been an Accruent partner since 1996, providing deep industry expertise in AutoCAD and Revit technologies. Contracted services include:

- Engineering development for the Accruent AutoCAD Interface and Revit Toolkit
- Training and implementation services associated with the deployment of the Accruent AutoCAD interface in all Space Management implementations
- Drawing preparation services during and after implementation associated with linking CAD drawings to the Space Management database.

TAB 8 – VALUE ADDED PRODUCTS AND SERVICES

- Include any additional products and/or services available that vendor currently performs in their normal course of business that is not included in the scope of the solicitation that you think will enhance and add value to this contract for Region 14 ESC and all NCPA participating entities.
-

Accruent Response:

Accruent Strategic Value Assessment for Public Institutions

Accruent works with our customers to clarify vision, align strategic initiatives, rapidly assess business needs and current state, and deliver a concrete value proposition and roadmap of initiatives to support your business goals.

Accruent's Strategic Value Assessment best positions our customers to achieve targeted quantitative and qualitative goals

Preparation

- Document the scope, objectives, and deliverables with customer exec sponsor
- Identify participants
- Begin information gathering
- Schedule onsite workshop

Workshops and Interview Sessions

- Kick off workshop with exec sponsor vision and objectives and Accruent process
- Conduct workshop sessions on in-scope functional areas – examples include Space Utilization, Capital Planning, Lease Administration and Reporting
- As needed, conduct mini-interview sessions to flesh out necessary details, clarify processes, and provide feedback on preliminary recommendations

Strategic Value Assessment Deliverables

- Summary of vision, goals, and objectives
- Summary of opportunities with quantified benefit and effort
- Gap Analysis related to Cloud functionality and migration blueprint
- Recommended roadmap of initiatives to drive accelerated achievement of goals and objectives

Accruent Capital Planning (ACP) Offerings

ACP's end-to-end facilities capital planning solution answers important questions about your facilities, like what assets are in your portfolio and what condition are they in? We help you define the role facilities play in meeting your organization's strategic goals, prioritize your projects, and obtain the funding you need to achieve those goals.

Facility Condition Assessment Services

A Facility Condition Assessment (FCA) involves a team of one or more specialists inspecting each system in a building to understand its condition. You can even start with a model of each building before sending teams to do the assessment. Systems include all mechanical, electrical, plumbing and architectural elements in a building; so for example, the team would review the chiller, electrical panel, and roof. There can easily be upwards of 80 systems in a building. The condition is based on any deficiencies and the remaining useful life of the system. Armed with this information, you can determine when system repairs and renewals will be required. Summing up the condition of each system can give you the overall facility condition, allowing you to target the proper level of investment based upon the function of the facility.

Core Assessment Services

Modeling – Statistically-generated representation of expected renewal costs based on industry model of different building types.

Systems Lifecycle – On-site, system level assessment for asset’s capital renewal profile.

Standard Assessment – On-site inspection that utilizes a system template of the building type, expected costs, and descriptions with template driven short and long term requirements.

5-Year Needs – On-site assessment for condition of assets over the next five years.

Comprehensive Assessment – On-site inspection that utilizes a system template of the building type, expected costs, and descriptions with customer specific short and long term requirements.

Consulting Services Offered

Workshops

Capital Budgeting Workshop – Make the best use of your limited funds. Facilitate building consensus within your organization about how to apply business goals and values to prioritize facility capital programs.

Discovery Workshop – Address the big picture of your asset portfolio. Align the management of physical assets with your organization’s strategic plans and long term goals.

Facilities Capital Process Analysis Workshop – Align your organization’s current capital planning process with industry best practices. Review current business objectives and practices, functional roles in the organization, and the supporting technologies used.

Facility Benchmarking Workshop – Understand how your facilities compare to those of your peers utilizing ACP-supplied aggregate data from hundreds of organizations across a wide range of industries.

Risk Analysis & Mitigation Workshop – Reduce the risk to your business associated with your facilities. Facilities impact a wide range of organizational risks, including financial, health and safety, legal and regulatory, and reputation and brand.

Client Care

Advisory Services – Establish strategic facility capital planning programs that support the mission and strategic goals of your organization. Leverage ACP’s domain knowledge and manpower to move forward in planning and utilizing your facilities strategically.

ACP Data Maintenance Service – Better data = Better Decisions = Better Outcomes. This service is ideal for large organizations that are resource constrained in keeping their data up-to-date in-between major assessments.

ACP Navigator – Leverage ACP’s expertise and technology to become self-sufficient in performing assessments. The goal of the service is to empower clients with the knowledge and skills to kick-off their own (recurring) assessment program.

Software Customization

Custom Software Development – Develop customized enhancements to ACP software products and complementary software applications to address specific business requirements.

Software and Data Integration Service – Ensure that facility managers and capital planners have the data they need in one place, regardless of where that data is collected or stored. Integrate ACP software and data with other software systems and data in use at your organization to support facilities management and capital planning.

Custom Reporting and Dashboards – Make a winning case to busy executives and decision makers. Enhance standard VFA Facility reporting of facility asset data to create winning funding requests, meet unique business requirements, and integrate critical data from other systems.

Training

ACP Training Services – ACP offers training online, on site and at our ACP facilities (Boston) to enhance our customers’ understanding and comfort level with ACP’s software products.

TAB 9 – REQUIRED DOCUMENTS

- “ Clean Air and Water Act / Debarment Notice
- “ Contractors Requirements
- “ Antitrust Certification Statements
- “ FEMA Standard Terms and Conditions Addendum for Contracts and Grants
- “ Required Clauses for Federal Assistance by FTA
- “ State Notice Addendum

New Jersey vendors are also required to comply with the following New Jersey statutes when applicable:

All anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A.

10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38.

Compliance with Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act.

Compliance with Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26 Bid and Performance Security, as required by the applicable municipal or state statutes.

-
- Clean Air and Water Act / Debarment Notice
-

Accruent Response:

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: Accruent LLC

Print Name: Uttam Reddy

Address: 11500 Alterra Parkway, Suite 110

City, State, Zip: Austin, TX 78758

Authorized signature: *uttam reddy*

Date: November 3, 2016

-
- Contractors Requirements
-

Accruent Response:

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service.

Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature: uttam reddy

Date: November 3, 2016

- Antitrust Certification Statements

Accruent Response:

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name: Accruent LLC

Address: 11500 Alterra Parkway, Suite 110

City, State, Zip: Austin, TX 78758

Telephone No.: 512.831.3682 / 512.861.0726

Fax No.: 512.342.2449

Email address: ureddy@accruent.com

Printed name: Uttam Reddy

Position with company: General Manager, Public Sector

Authorized signature: *uttam reddy*

- FEMA Standard Terms and Conditions Addendum for Contracts and Grants

Accruent Response:

FEMA Standard Terms and Conditions Addendum for Contracts and Grants

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency (“FEMA”) grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 (“44 CFR 13”).

In addition, Contractor agrees to the following specific provisions:

- 1) Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor’s compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 2) Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 3) Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
 - a. Executive Order 11246 of September 24, 1965, entitled “Equal Employment Opportunity,” as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor (“DOL”) regulations (41 CFR Ch. 60);
 - b. Copeland “Anti-Kickback” Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
 - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
 - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-30) as supplemented by DOL regulations (29 CFR Part 5);
 - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
 - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L.94-163, 89 Stat. 871).
- 4) Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 5) Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:
 - a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the participating agency and be disposed of in accordance with the participating agencies policy. The participating agency, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 6) Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:

- a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
 - 1) The copyright in any work developed under a grant or contract; and
 - 2) Any rights of copyright to which a grantee or a contactor purchases ownership with grant support.
- 7) Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as the participating agency deems necessary, Contractor shall permit participating agency, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 8) Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or participating agency makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

Required Clauses for Federal Assistance by FTA

Accruent Response:

Required Clauses for Federal Assistance provided by FTA

ACCESS TO RECORDS AND REPORTS

Contractor agrees to:

- a) Maintain all books, records, accounts and reports required under this Contract for a period of not less than three (3) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until Public Agency, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) Permit any of the foregoing parties to inspect all work, materials, payrolls, and other data and records with regard to the Project, and to audit the books, records, and accounts with regard to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination.

FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts. Reference 49 CFR 18.39 (i)(11).

CIVIL RIGHTS / TITLE VI REQUIREMENTS

- 1) **Non-discrimination.** In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.
- 2) **Equal Employment Opportunity.** The following Equal Employment Opportunity requirements apply to this Contract:
 - a. **Race, Color, Creed, National Origin, Sex.** In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the

course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.

- b. Age. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29 U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC) implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present and prospective employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.
 - c. Disabilities. In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
 - d. Segregated Facilities. Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) Solicitations for Subcontracts, Including Procurements of Materials and Equipment. In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.

- 4) Sanctions of Non-Compliance. In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

DISADVANTAGED BUSINESS PARTICIPATION

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, “*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*”, therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted contracts.

- 1) **Non-Discrimination Assurances.** Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all applicable requirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).
- 2) **Prompt Payment.** Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor’s receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor’s work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.
- 3) **DBE Program.** In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

ENERGY CONSERVATION REQUIREMENTS

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Contract between public agency and the FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT, as set forth in the most current FTA Circular 4220.1F, dated November 1, 2008, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to perform any act, fail to perform any act, or refuse to comply with any public agency requests that would cause public agency to be in violation of the FTA terms and conditions.

NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.

Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 *et seq.* and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

- State Notice Addendum

Accruent Response:

State Notice Addendum

Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirement of said statutes:

Nationwide: http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other States: Cities, Towns, Villages, and Boroughs

No.

Cities, Towns, Villages and Boroughs in Oregon

- 1 CEDAR MILL COMMUNITY LIBRARY
- 2 CITY COUNTY INSURANCE SERVICES
- 3 CITY OF ADAIR VILLAGE
- 4 CITY OF ALBANY
- 5 CITY OF ASHLAND
- 6 CITY OF ASTORIA OREGON
- 7 CITY OF AUMSVILLE
- 8 CITY OF AURORA
- 9 CITY OF BEAVERTON
- 10 CITY OF BOARDMAN
- 11 CITY OF BURNS
- 12 CITY OF CANBY
- 13 CITY OF CANNON BEACH OR
- 14 CITY OF CANYONVILLE
- 15 CITY OF CENTRAL POINT POLICE DEPARTMENT
- 16 CITY OF CLATSKANIE
- 17 CITY OF COBURG
- 18 CITY OF CONDON
- 19 CITY OF COOS BAY
- 20 CITY OF CORVALLIS
- 21 CITY OF COTTAGE GROVE
- 22 CITY OF CRESWELL
- 23 CITY OF DALLAS
- 24 CITY OF DAMASCUS
- 25 CITY OF DUNDEE
- 26 CITY OF EAGLE POINT
- 27 CITY OF ECHO
- 28 CITY OF ESTACADA
- 29 CITY OF EUGENE
- 30 CITY OF FAIRVIEW
- 31 CITY OF FALLS CITY
- 32 CITY OF GATES
- 33 CITY OF GEARHART
- 34 CITY OF GERVAIS
- 35 CITY OF GOLD HILL
- 36 CITY OF GRANTS PASS
- 37 CITY OF GRESHAM
- 38 CITY OF HAPPY VALLEY
- 39 CITY OF HILLSBORO
- 40 CITY OF HOOD RIVER
- 41 CITY OF JOHN DAY
- 42 CITY OF KLAMATH FALLS
- 43 CITY OF LA GRANDE

- 54 CITY OF MOSIER
- 55 CITY OF NEWBERG
- 56 CITY OF NORTH PLAINS
- 57 CITY OF OREGON CITY
- 58 CITY OF PHOENIX
- 59 CITY OF PILOT ROCK
- 60 CITY OF PORT ORFORD
- 61 CITY OF PORTLAND
- 62 CITY OF POWERS
- 63 CITY OF REDMOND
- 64 CITY OF REEDSPORT
- 65 CITY OF RIDDLE
- 66 CITY OF SALEM
- 67 CITY OF SANDY
- 68 CITY OF SANDY
- 69 CITY OF SCAPPOOSE
- 70 CITY OF SEASIDE
- 71 CITY OF SHADY COVE
- 72 CITY OF SHERWOOD
- 73 CITY OF SPRINGFIELD
- 74 CITY OF ST. PAUL
- 75 CITY OF STAYTON
- 76 CITY OF TIGARD, OREGON
- 77 CITY OF TUALATIN, OREGON
- 78 CITY OF WARRENTON
- 79 CITY OF WEST LINN/PARKS
- 80 CITY OF WILSONVILLE
- 81 CITY OF WINSTON
- 82 CITY OF WOOD VILLAGE
- 83 CITY OF WOODBURN
- 84 CITY OF YACHATS
- 85 FLORENCE AREA CHAMBER OF COMMERCE
- 86 GASTON RURAL FIRE DEPARTMENT
- 87 GLADSTONE POLICE DEPARTMENT
- 88 HOUSING AUTHORITY OF THE CITY OF SALEM
- 89 KEIZER POLICE DEPARTMENT
- 90 LEAGUE OF OREGON CITIES
- 91 MALIN COMMUNITY PARK AND RECREATION DISTRICT
- 92 METRO
- 93 MONMOUTH - INDEPENDENCE NETWORK
- 94 PORTLAND DEVELOPMENT COMMISSION
- 95 RAINIER POLICE DEPARTMENT
- 96 RIVERGROVE WATER DISTRICT
- 97 SUNSET EMPIRE PARK AND RECREATION
- 98 THE NEWPORT PARK AND RECREATION CENTER

- 44 CITY OF LAKE OSWEGO
- 45 CITY OF LAKESIDE
- 46 CITY OF LEBANON
- 47 CITY OF MALIN
- 48 CITY OF MCMINNVILLE
- 49 CITY OF MEDFORD
- 50 CITY OF MILL CITY
- 51 CITY OF MILLERSBURG
- 52 CITY OF MILWAUKIE
- 53 CITY OF MORO

- 8 CURRY COUNTY OREGON
- 9 DESCHUTES COUNTY
- 10 DOUGLAS COUNTY
- 11 GILLIAM COUNTY
- 12 GILLIAM COUNTY OREGON
- 13 GRANT COUNTY, OREGON
- 14 HARNEY COUNTY SHERIFFS OFFICE
- 15 HOOD RIVER COUNTY
- 16 HOUSING AUTHORITY OF CLACKAMAS COUNTY
- 17 JACKSON COUNTY HEALTH AND HUMAN SERVICES
- 18 JEFFERSON COUNTY
- 19 KLAMATH COUNTY VETERANS SERVICE OFFICE
- 20 LAKE COUNTY
- 21 LANE COUNTY
- 22 LINCOLN COUNTY
- 23 LINN COUNTY
- 24 MARION COUNTY , SALEM, OREGON
- 25 MORROW COUNTY
- 26 MULTNOMAH COUNTY
- 27 MULTNOMAH COUNTY
- 28 MULTNOMAH LAW LIBRARY
- 29 NAMI LANE COUNTY
- 30 POLK COUNTY
- 31 SHERMAN COUNTY
- 32 UMATILLA COUNTY, OREGON
- 33 UNION COUNTY
- 34 WALLOWA COUNTY
- 35 WASCO COUNTY
- 36 WASHINGTON COUNTY
- 37 YAMHILL COUNTY
- 1 BOARD OF WATER SUPPLY
- 2 COUNTY OF HAWAII
- 3 MAUI COUNTY COUNCIL

No. Higher Education

- 1 BIRTHINGWAY COLLEGE OF MIDWIFERY
- 2 BLUE MOUNTAIN COMMUNITY COLLEGE
- 3 CENTRAL OREGON COMMUNITY COLLEGE
- 4 CHEMEKETA COMMUNITY COLLEGE
- 5 CLACKAMAS COMMUNITY COLLEGE
- 6 COLUMBIA GORGE COMMUNITY COLLEGE
- 7 GEORGE FOX UNIVERSITY
- 8 KLAMATH COMMUNITY COLLEGE DISTRICT
- 9 LANE COMMUNITY COLLEGE
- 10 LEWIS AND CLARK COLLEGE
- 11 LINFIELD COLLEGE
- 12 LINN-BENTON COMMUNITY COLLEGE
- 13 MARYLHURST UNIVERSITY
- 14 MT. HOOD COMMUNITY COLLEGE
- 15 MULTNOMAH BIBLE COLLEGE
- 16 NATIONAL COLLEGE OF NATURAL MEDICINE
- 17 NORTHWEST CHRISTIAN COLLEGE
- 18 OREGON HEALTH AND SCIENCE UNIVERSITY
- 19 OREGON UNIVERSITY SYSTEM

- 99 TILLAMOOK PEOPLES UTILITY DISTRICT
- 100 TUALATIN VALLEY FIRE & RESCUE
- 101 WEST VALLEY HOUSING AUTHORITY
- No. Counties and Parishes**
- 1 ASSOCIATION OF OREGON COUNTIES
- 2 BENTON COUNTY
- 3 CLACKAMAS COUNTY DEPT OF TRANSPORTATION
- 4 CLATSOP COUNTY
- 5 COLUMBIA COUNTY, OREGON
- 6 COOS COUNTY HIGHWAY DEPARTMENT
- 7 CROOK COUNTY ROAD DEPARTMENT

- 3 BAKER SCHOOL DISTRICT 5-J
- 4 BANDON SCHOOL DISTRICT
- 5 BANKS SCHOOL DISTRICT
- 6 BEAVERTON SCHOOL DISTRICT
- 7 BEND / LA PINE SCHOOL DISTRICT
- 8 BEND-LA PINE SCHOOL DISTRICT
- 9 BROOKING HARBOR SCHOOL DISTRICT NO.17-C
- 10 CANBY SCHOOL DISTRICT
- 11 CANYONVILLE CHRISTIAN ACADEMY
- 12 CASCADE SCHOOL DISTRICT
- 13 CASCADES ACADEMY OF CENTRAL OREGON
- 14 CENTENNIAL SCHOOL DISTRICT
- 15 CENTRAL CATHOLIC HIGH SCHOOL
- 16 CENTRAL POINT SCHOOL DISTRICT NO. 6
- 17 CENTRAL SCHOOL DISTRICT 13J
- 18 CLACKAMAS EDUCATION SERVICE DISTRICT
- 19 COOS BAY SCHOOL DISTRICT
- 20 COOS BAY SCHOOL DISTRICT NO.9
- 21 COQUILLE SCHOOL DISTRICT 8
- 22 COUNTY OF YAMHILL SCHOOL DISTRICT 29
- 23 CRESWELL SCHOOL DISTRICT
- 24 CROSSROADS CHRISTIAN SCHOOL
- 25 CULVER SCHOOL DISTRICT NO.
- 26 DALLAS SCHOOL DISTRICT NO. 2
- 27 DAVID DOUGLAS SCHOOL DISTRICT
- 28 DAYTON SCHOOL DISTRICT NO.8
- 29 DE LA SALLE N CATHOLIC HS
- 30 DESCHUTES COUNTY SD NO.6 - SISTERS SD
- 31 DOUGLAS COUNTY SCHOOL DISTRICT 116
- 32 DOUGLAS EDUCATION SERVICE DISTRICT
- 33 DUFUR SCHOOL DISTRICT NO.29
- 34 ELKTON SCHOOL DISTRICT NO.34
- 35 ESTACADA SCHOOL DISTRICT NO.108
- 36 FOREST GROVE SCHOOL DISTRICT
- 37 GASTON SCHOOL DISTRICT 511J
- 38 GEN CONF OF SDA CHURCH WESTERN OR
- 39 GLADSTONE SCHOOL DISTRICT
- 40 GLENDALE SCHOOL DISTRICT
- 41 GLIDE SCHOOL DISTRICT NO.12
- 42 GRANTS PASS SCHOOL DISTRICT 7
- 43 GREATER ALBANY PUBLIC SCHOOL DISTRICT
- 44 GRESHAM-BARLOW SCHOOL DISTRICT
- 45 HARNEY COUNTY SCHOOL DIST. NO.3
- 46 HARNEY EDUCATION SERVICE DISTRICT
- 47 HEAD START OF LANE COUNTY
- 48 HERITAGE CHRISTIAN SCHOOL
- 49 HIGH DESERT EDUCATION SERVICE DISTRICT
- 50 HOOD RIVER COUNTY SCHOOL DISTRICT
- 51 JACKSON CO SCHOOL DIST NO.9
- 52 JEFFERSON COUNTY SCHOOL DISTRICT 509-J
- 53 JEFFERSON SCHOOL DISTRICT
- 54 KLAMATH FALLS CITY SCHOOLS

- 20 PACIFIC UNIVERSITY
- 21 PORTLAND COMMUNITY COLLEGE
- 22 PORTLAND STATE UNIV.
- 23 REED COLLEGE
- 24 ROGUE COMMUNITY COLLEGE
- 25 SOUTHWESTERN OREGON COMMUNITY COLLEGE
- 26 TILLAMOOK BAY COMMUNITY COLLEGE
- 27 UMPQUA COMMUNITY COLLEGE
- 28 WESTERN STATES CHIROPRACTIC COLLEGE
- 29 WILLAMETTE UNIVERSITY
- 1 ARGOSY UNIVERSITY
- 2 BRIGHAM YOUNG UNIVERSITY - HAWAII
- 3 COLLEGE OF THE MARSHALL ISLANDS
- 4 RESEARCH CORPORATION OF THE UNIVERSITY OF HAWAII
- 5 UNIVERSITY OF HAWAII AT MANOA

No. K - 12

- 1 ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOL
- 2 BAKER COUNTY SCHOOL DIST. 16J - MALHEUR ESD

- 75 MULTNOMAH EDUCATION SERVICE DISTRICT
- 76 MYRTLE POINT SCHOOL DISTRICT NO.41
- 77 NEAH-KAH-NIE DISTRICT NO.56
- 78 NESTUCCA VALLEY SCHOOL DISTRICT NO.101
- 79 NOBEL LEARNING COMMUNITIES
- 80 NORTH BEND SCHOOL DISTRICT 13
- 81 NORTH CLACKAMAS SCHOOL DISTRICT
- 82 NORTH SANTIAM SCHOOL DISTRICT 29J
- 83 NORTH WASCO CTY SCHOOL DISTRICT 21 - CHENOWITH
- 84 NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT
- 85 NYSSA SCHOOL DISTRICT NO. 26
- 86 ONTARIO MIDDLE SCHOOL
- 87 OREGON TRAIL SCHOOL DISTRICT NO.46
- 88 OUR LADY OF THE LAKE SCHOOL
- 89 PHILOMATH SCHOOL DISTRICT
- 90 PHOENIX-TALENT SCHOOL DISTRICT NO.4
- 91 PORTLAND ADVENTIST ACADEMY
- 92 PORTLAND JEWISH ACADEMY
- 93 PORTLAND PUBLIC SCHOOLS
- 94 RAINIER SCHOOL DISTRICT
- 95 REDMOND SCHOOL DISTRICT
- 96 REEDSPORT SCHOOL DISTRICT
- 97 REYNOLDS SCHOOL DISTRICT
- 98 ROGUE RIVER SCHOOL DISTRICT NO.35
- 99 ROSEBURG PUBLIC SCHOOLS
- 100 SALEM-KEIZER PUBLIC SCHOOLS
- 101 SCAPPOOSE SCHOOL DISTRICT 1J
- 102 SEASIDE SCHOOL DISTRICT 10
- 103 SEVEN PEAKS SCHOOL
- 104 SHERWOOD SCHOOL DISTRICT 88J
- 105 SILVER FALLS SCHOOL DISTRICT
- 106 SIUSLAW SCHOOL DISTRICT
- 107 SOUTH COAST EDUCATION SERVICE DISTRICT
- 108 SOUTH LANE SCHOOL DISTRICT 45J3
- 109 SOUTHERN OREGON EDUCATION SERVICE DISTRICT
- 110 SOUTHWEST CHARTER SCHOOL
- 111 SPRINGFIELD SCHOOL DISTRICT NO.19
- 112 STANFIELD SCHOOL DISTRICT
- 113 SWEET HOME SCHOOL DISTRICT NO.55
- 114 THE CATLIN GABEL SCHOOL
- 115 TIGARD-TUALATIN SCHOOL DISTRICT
- 116 UMATILLA-MORROW ESD
- 117 VERNONIA SCHOOL DISTRICT 47J
- 118 WEST HILLS COMMUNITY CHURCH
- 119 WEST LINN WILSONVILLE SCHOOL DISTRICT

- 55 LA GRANDE SCHOOL DISTRICT
- 56 LAKE OSWEGO SCHOOL DISTRICT 7J
- 57 LANE COUNTY SCHOOL DISTRICT 4J
- 58 LANE COUNTY SCHOOL DISTRICT 69
- 59 LEBANON COMMUNITY SCHOOLS NO.9
- 60 LINCOLN COUNTY SCHOOL DISTRICT
- 61 LINN CO. SCHOOL DIST. 95C - SCIO SD
- 62 LOST RIVER JR/SR HIGH SCHOOL
- 63 LOWELL SCHOOL DISTRICT NO.71
- 64 MARION COUNTY SCHOOL DISTRICT 103 - WASHINGTON ES
- 65 MCMINNVILLE SCHOOL DISTRICT NO.40
- 66 MEDFORD SCHOOL DISTRICT 549C
- 67 MITCH CHARTER SCHOOL
- 68 MOLALLA RIVER ACADEMY
- 69 MOLALLA RIVER SCHOOL DISTRICT NO.35
- 70 MONROE SCHOOL DISTRICT NO.1J
- 71 MORROW COUNTY SCHOOL DISTRICT
- 72 MT. ANGEL SCHOOL DISTRICT NO.91
- 73 MT.SCOTT LEARNING CENTERS
- 74 MULTISENSORY LEARNING ACADEMY

- 16 BONNEVILLE ENVIRONMENTAL FOUNDATION
- 17 BOYS AND GIRLS CLUBS OF PORTLAND METROPOLITAN AREA
- 18 BROAD BASE PROGRAMS INC.
- 19 CANBY FOURSQUARE CHURCH
- 20 CANCER CARE RESOURCES
- 21 CASCADIA BEHAVIORAL HEALTHCARE
- 22 CASCADIA REGION GREEN BUILDING COUNCIL
- 23 CATHOLIC CHARITIES
- 24 CATHOLIC COMMUNITY SERVICES
- 25 CENTER FOR RESEARCH TO PRACTICE
- 26 CENTRAL BIBLE CHURCH
- 27 CENTRAL CITY CONCERN
- 28 CENTRAL DOUGLAS COUNTY FAMILY YMCA
- 29 CENTRAL OREGON COMMUNITY ACTION AGENCY NETWORK
- 30 CHILDPCEACE MONTESSORI
- 31 CITY BIBLE CHURCH
- 32 CLACKAMAS RIVER WATER
- 33 CLASSROOM LAW PROJECT
- 34 COAST REHABILITATION SERVICES
- 35 COLLEGE HOUSING NORTHWEST
- 36 COLUMBIA COMMUNITY MENTAL HEALTH
- 37 COMMUNITY ACTION ORGANIZATION
- 38 COMMUNITY ACTION TEAM, INC.
- 39 COMMUNITY CANCER CENTER
- 40 COMMUNITY HEALTH CENTER, INC
- 41 COMMUNITY VETERINARY CENTER
- 42 CONFEDERATED TRIBES OF GRAND RONDE
- 43 CONSERVATION BIOLOGY INSTITUTE
- 44 CONTEMPORARY CRAFTS MUSEUM AND GALLERY
- 45 CORVALLIS MOUNTAIN RESCUE UNIT
- 46 COVENANT CHRISTIAN HOOD RIVER
- 47 COVENANT RETIREMENT COMMUNITIES
- 48 DECISION SCIENCE RESEARCH INSTITUTE, INC.
- 49 DELIGHT VALLEY CHURCH OF CHRIST
- 50 DOGS FOR THE DEAF, INC.
- 51 DOUGLAS ELECTRIC COOPERATIVE, INC.
- 52 EAST HILL CHURCH
- 53 EAST SIDE FOURSQUARE CHURCH
- 54 EAST WEST MINISTRIES INTERNATIONAL
- 55 EDUCATIONAL POLICY IMPROVEMENT CENTER
- 56 ELMIRA CHURCH OF CHRIST
- 57 EMERALD PUD
- 58 EMMAUS CHRISTIAN SCHOOL

- 120 WHITEAKER MONTESSORI SCHOOL
- 121 YONCALLA SCHOOL DISTRICT NO.32
- 1 CONGREGATION OF CHRISTIAN BROTHERS OF HAWAII, INC.
- 2 EMMANUAL LUTHERAN SCHOOL
- 3 HANAHAU'OLI SCHOOL
- 4 HAWAII TECHNOLOGY ACADEMY
- 5 ISLAND SCHOOL
- 6 KAMEHAMEHA SCHOOLS
- 7 KE KULA O S. M. KAMAKAU
- 8 MARYKNOLL SCHOOL
- 9 PACIFIC BUDDHIST ACADEMY

No. Nonprofit & Other

- 1 211INFO
- 2 ACUMENTRA HEALTH
- 3 ADDICTIONS RECOVERY CENTER, INC
- 4 ALLFOURONE/CRESTVIEW CONFERENCE CTR.
- 5 ALVORD-TAYLOR INDEPENDENT LIVING SERVICES
- 6 ALZHEIMERS NETWORK OF OREGON
- 7 ASHLAND COMMUNITY HOSPITAL
- 8 ATHENA LIBRARY FRIENDS ASSOCIATION
- 9 BARLOW YOUTH FOOTBALL
- 10 BAY AREA FIRST STEP, INC.
- 11 BENTON HOSPICE SERVICE
- 12 BETHEL CHURCH OF GOD
- 13 BIRCH COMMUNITY SERVICES, INC.
- 14 BLACHLY LANE ELECTRIC COOPERATIVE
- 15 BLIND ENTERPRISES OF OREGON

- 88 HIGHLAND UNITED CHURCH OF CHRIST
- 89 HIV ALLIANCE, INC
- 90 HOUSING AUTHORITY OF LINCOLN COUNTY
- 91 HOUSING AUTHORITY OF PORTLAND
- 92 HOUSING NORTHWEST
- 93 INDEPENDENT INSURANCE AGENTS AND BROKERS OF OREGON
- 94 INTERNATIONAL SOCIETY FOR TECHNOLOGY IN EDUCATION
- 95 INTERNATIONAL SUSTAINABLE DEVELOPMENT FOUNDATION
- 96 IRCO
- 97 JASPER MOUNTAIN
- 98 JUNIOR ACHIEVEMENT
- 99 KLAMATH HOUSING AUTHORITY
- 100 LA CLINICA DEL CARINO FAMILY HEALTH CARE CENTER
- 101 LA GRANDE UNITED METHODIST CHURCH
- 102 LANE ELECTRIC COOPERATIVE
- 103 LANE MEMORIAL BLOOD BANK
- 104 LANECO FEDERAL CREDIT UNION
- 105 LAUREL HILL CENTER
- 106 LIFEWORKS NW
- 107 LIVING WAY FELLOWSHIP
- 108 LOAVES & FISHES CENTERS, INC.
- 109 LOCAL GOVERNMENT PERSONNEL INSTITUTE
- 110 LOOKING GLASS YOUTH AND FAMILY SERVICES
- 111 MACDONALD CENTER
- 112 MAKING MEMORIES BREAST CANCER FOUNDATION, INC.
- 113 METRO HOME SAFETY REPAIR PROGRAM
- 114 METROPOLITAN FAMILY SERVICE
- 115 MID COLUMBIA COUNCIL OF GOVERNMENTS
- 116 MID-COLUMBIA CENTER FOR LIVING
- 117 MID-WILLAMETTE VALLEY COMMUNITY ACTION AGENCY, INC
- 118 MORNING STAR MISSIONARY BAPTIST CHURCH
- 119 MORRISON CHILD AND FAMILY SERVICES
- 120 MOSAIC CHURCH
- 121 NATIONAL PSORIASIS FOUNDATION
- 122 NATIONAL WILD TURKEY FEDERATION
- 123 NEW AVENUES FOR YOUTH INC

- 59 EN AVANT, INC.
- 60 ENTERPRISE FOR EMPLOYMENT AND EDUCATION
- 61 EUGENE BALLET COMPANY
- 62 EUGENE SYMPHONY ASSOCIATION, INC.
- 63 EUGENE WATER & ELECTRIC BOARD
- 64 EVERGREEN AVIATION MUSEUM AND CAP. MICHAEL KING.
- 65 FAIR SHARE RESEARCH AND EDUCATION FUND
- 66 FAITH CENTER
- 67 FAITHFUL SAVIOR MINISTRIES
- 68 FAMILIES FIRST OF GRANT COUNTY, INC.
- 69 FANCONI ANEMIA RESEARCH FUND INC.
- 70 FARMWORKER HOUSING DEV CORP
- 71 FIRST CHURCH OF THE NAZARENE
- 72 FIRST UNITARIAN CHURCH
- 73 FORD FAMILY FOUNDATION
- 74 FOUNDATIONS FOR A BETTER OREGON
- 75 FRIENDS OF THE CHILDREN
- 76 GATEWAY TO COLLEGE NATIONAL NETWORK
- 77 GOAL ONE COALITION
- 78 GOLD BEACH POLICE DEPARTMENT
- 79 GOOD SHEPHERD COMMUNITIES
- 80 GOODWILL INDUSTRIES OF LANE AND SOUTH COAST COUNTIES
- 81 GRANT PARK CHURCH
- 82 GRANTS PASS MANAGEMENT SERVICES, DBA
- 83 GREATER HILLSBORO AREA CHAMBER OF COMMERCE
- 84 HALFWAY HOUSE SERVICES, INC.
- 85 HEARING AND SPEECH INSTITUTE INC
- 86 HELP NOW! ADVOCACY CENTER
- 87 HIGHLAND HAVEN

- 160 PLANNED PARENTHOOD OF SOUTHWESTERN OREGON
- 161 PORT CITY DEVELOPMENT CENTER
- 162 PORTLAND ART MUSEUM
- 163 PORTLAND BUSINESS ALLIANCE
- 164 PORTLAND HABILITATION CENTER, INC.
- 165 PORTLAND SCHOOLS FOUNDATION
- 166 PORTLAND WOMENS CRISIS LINE
- 167 PREGNANCY RESOUCE CENTERS OF GRETER PORTLAND
- 168 PRINGLE CREEK SUSTAINABLE LIVING CENTER
- 169 PUBLIC DEFENDER SERVICES OF LANE COUNTY, INC.
- 170 QUADRIPLIGICS UNITED AGAINST DEPENDENCY, INC.
- 171 REBUILDING TOGETHER - PORTLAND INC.
- 172 REGIONAL ARTS AND CULTURE COUNCIL
- 173 RELEVANT LIFE CHURCH
- 174 RENEWABLE NORTHWEST PROJECT
- 175 ROGUE FEDERAL CREDIT UNION
- 176 ROSE VILLA, INC.
- 177 SACRED HEART CATHOLIC DAUGHTERS
- 178 SAIF CORPORATION
- 179 SAINT ANDREW NATIVITY SCHOOL
- 180 SAINT CATHERINE OF SIENA CHURCH
- 181 SAINT JAMES CATHOLIC CHURCH
- 182 SALEM ALLIANCE CHURCH
- 183 SALEM ELECTRIC
- 184 SALMON-SAFE INC.
- 185 SCIENCEWORKS
- 186 SE WORKS
- 187 SECURITY FIRST CHILD DEVELOPMENT CENTER
- 188 SELF ENHANCEMENT INC.
- 189 SERENITY LANE
- 190 SEXUAL ASSAULT RESOURCE CENTER
- 191 SEXUAL ASSAULT RESOURCE CENTER
- 192 SHELTERCARE
- 193 SHERIDAN JAPANESE SCHOOL FOUNDATION

- 124 NEW BEGINNINGS CHRISTIAN CENTER
- 125 NEW HOPE COMMUNITY CHURCH
- 126 NEWBERG FRIENDS CHURCH
- 127 NORTH BEND CITY- COOS/URRY HOUSING AUTHORITY
- 128 NORTHWEST FOOD PROCESSORS ASSOCIATION
- 129 NORTHWEST LINE JOINT APPRENTICESHIP & TRAINING COMMITTEE
- 130 NORTHWEST REGIONAL EDUCATIONAL LABORATORY
- 131 NORTHWEST YOUTH CORPS
- 132 OCHIN
- 133 OHSU FOUNDATION
- 134 OLIVET BAPTIST CHURCH
- 135 OMNIMEDIX INSTITUTE
- 136 OPEN MEADOW ALTERNATIVE SCHOOLS, INC.
- 137 OREGON BALLET THEATRE
- 138 OREGON CITY CHURCH OF THE NAZARENE
- 139 OREGON COAST COMMUNITY ACTION
- 140 OREGON DEATH WITH DIGNITY
- 141 OREGON DONOR PROGRAM
- 142 OREGON EDUCATION ASSOCIATION
- 143 OREGON ENVIRONMENTAL COUNCIL
- 144 OREGON MUSUEM OF SCIENCE AND INDUSTRY
- 145 OREGON PROGRESS FORUM
- 146 OREGON REPERTORY SINGERS
- 147 OREGON STATE UNIVERSITY ALUMNI ASSOCIATION
- 148 OREGON SUPPORTED LIVING PROGRAM
- 149 OSLC COMMUNITY PROGRAMS
- 150 OUTSIDE IN
- 151 OUTSIDE IN
- 152 PACIFIC CASCADE FEDERAL CREDIT UNION
- 153 PACIFIC FISHERY MANAGEMENT COUNCIL
- 154 PACIFIC INSTITUTES FOR RESEARCH
- 155 PACIFIC STATES MARINE FISHERIES COMMISSION
- 156 PARALYZED VETERANS OF AMERICA
- 157 PARTNERSHIPS IN COMMUNITY LIVING, INC.
- 158 PENDLETON ACADEMIES
- 159 PENTAGON FEDERAL CREDIT UNION

- 231 TRILLIUM FAMILY SERVICES, INC.
- 232 UMPQUA COMMUNITY DEVELOPMENT CORPORATION
- 233 UNION GOSPEL MISSION
- 234 UNITED CEREBRAL PALSY OF OR AND SW WA
- 235 UNITED WAY OF THE COLUMBIA WILLAMETTE
- 236 US CONFERENCE OF MENONNITE BRETHERN CHURCHES
- 237 US FISH AND WILDLIFE SERVICE
- 238 USAGENCIES CREDIT UNION
- 239 VERMONT HILLS FAMILY LIFE CENTER
- 240 VIRGINIA GARCIA MEMORIAL HEALTH CENTER
- 241 VOLUNTEERS OF AMERICA OREGON
- 242 WE CARE OREGON
- 243 WESTERN RIVERS CONSERVANCY
- 244 WESTERN STATES CENTER
- 245 WESTSIDE BAPTIST CHURCH
- 246 WILD SALMON CENTER
- 247 WILLAMETTE FAMILY
- 248 WILLAMETTE VIEW INC.
- 249 WOODBURN AREA CHAMBER OF COMMERCE
- 250 WORD OF LIFE COMMUNITY CHURCH
- 251 WORKSYSTEMS INC
- 252 YOUTH GUIDANCE ASSOC.
- 253 YWCA SALEM
- 1 ALOCHOLIC REHABILITATION SVS OF HI INC DBA HINA MAUKA
- 2 ALOHACARE
- 3 AMERICAN LUNG ASSOCIATION

- 194 SHERMAN DEVELOPMENT LEAGUE, INC.
- 195 SILVERTON AREA COMMUNITY AID
- 196 SISKIYOU INITIATIVE
- 197 SMART
- 198 SOCIAL VENTURE PARTNERS PORTLAND
- 199 SOUTH COAST HOSPICE, INC.
- 200 SOUTH LANE FAMILY NURSERY DBA FAMILY RELIEF NURSE
- 201 SOUTHERN OREGON CHILD AND FAMILY COUNCIL, INC.
- 202 SOUTHERN OREGON HUMANE SOCIETY
- 203 SPARC ENTERPRISES
- 204 SPIRIT WIRELESS
- 205 SPONSORS, INC.
- 206 SPOTLIGHT THEATRE OF PLEASANT HILL
- 207 SPRINGFIELD UTILITY BOARD
- 208 ST VINCENT DE PAUL
- 209 ST. ANTHONY CHURCH
- 210 ST. ANTHONY SCHOOL
- 211 ST. MARYS OF MEDFORD, INC.
- 212 ST. VINCENT DEPAUL OF LANE COUNTY
- 213 STAND FOR CHILDREN
- 214 STAR OF HOPE ACTIVITY CENTER INC.
- 215 SUMMIT VIEW COVENANT CHURCH
- 216 SUNNYSIDE FOURSQUARE CHURCH
- 217 SUNRISE ENTERPRISES
- 218 SUSTAINABLE NORTHWEST
- 219 TENAS ILLAHEE CHILDCARE CENTER
- 220 THE EARLY EDUCATION PROGRAM, INC.
- 221 THE NATIONAL ASSOCIATION OF CREDIT MANAGEMENT-OREGON, INC.
- 222 THE NEXT DOOR
- 223 THE OREGON COMMUNITY FOUNDATION
- 224 THE SALVATION ARMY - CASCADE DIVISION
- 225 TILLAMOOK CNTY WOMENS CRISIS CENTER
- 226 TILLAMOOK ESTUARIES PARTNERSHIP
- 227 TOUCHSTONE PARENT ORGANIZATION
- 228 TRAILS CLUB
- 229 TRAINING EMPLOYMENT CONSORTIUM
- 230 TRI-COUNTY HEALTH CARE SAFETY NET ENTERPRISE

- 9 DESCHUTES COUNTY RFPD NO.2
- 10 DESCHUTES PUBLIC LIBRARY SYSTEM
- 11 EAST MULTNOMAH SOIL AND WATER CONSERVANCY
- 12 GASTON RURAL FIRE DEPARTMENT
- 13 GLADSTONE POLICE DEPARTMENT
- 14 GLENDALE RURAL FIRE DISTRICT
- 15 HOODLAND FIRE DISTRICT NO.74
- 16 HOODLAND FIRE DISTRICT #74
- 17 HOUSING AUTHORITY AND COMMUNITY SERVICES AGENCY
- 18 KLAMATH COUNTY 9-1-1
- 19 LANE EDUCATION SERVICE DISTRICT
- 20 LANE TRANSIT DISTRICT
- 21 MALIN COMMUNITY PARK AND RECREATION DISTRICT
- 22 MARION COUNTY FIRE DISTRICT #1
- 23 METRO
- 24 METROPOLITAN EXPOSITION-RECREATION COMMISSION
- 25 MONMOUTH - INDEPENDENCE NETWORK
- 26 MULTONAH COUNTY DRAINAGE DISTRICT #1
- 27 NEAH KAH NIE WATER DISTRICT
- 28 NW POWER POOL
- 29 OAK LODGE WATER DISTRICT
- 30 OR INT'L PORT OF COOS BAY
- 31 PORT OF ST HELENS
- 32 PORT OF UMPQUA
- 33 REGIONAL AUTOMATED INFORMATION NETWORK

- 4 BISHOP MUSEUM
- 5 BUILDING INDUSTRY ASSOCIATION OF HAWAII
- 6 CTR FOR CULTURAL AND TECH INTERCHNG BETW EAST AND WEST
- 7 EAH, INC.
- 8 EASTER SEALS HAWAII
- 9 GOODWILL INDUSTRIES OF HAWAII, INC.
- 10 HABITAT FOR HUMANITY MAUI
- 11 HALE MAHAOLU
- 12 HAROLD K.L. CASTLE FOUNDATION
- 13 HAWAII AGRICULTURE RESEARCH CENTER
- 14 HAWAII EMPLOYERS COUNCIL
- 15 HAWAII FAMILY LAW CLINIC DBA ALA KUOLA
- 16 HONOLULU HABITAT FOR HUMANITY
- 17 IUPAT, DISTRICT COUNCIL 50
- 18 LANAKILA REHABILITATION CENTER INC.
- 19 LEEWARD HABITAT FOR HUMANITY
- 20 MAUI COUNTY FCU
- 21 MAUI ECONOMIC DEVELOPMENT BOARD
- 22 MAUI ECONOMIC OPPORTUNITY, INC.
- 23 MAUI FAMILY YMCA
- 24 NA HALE O MAUI
- 25 NA LEI ALOHA FOUNDATION
- 26 NETWORK ENTERPRISES, INC.
- 27 ORI ANUENUE HALE, INC.
- 28 PARTNERS IN DEVELOPMENT FOUNDATION
- 29 POLYNESIAN CULTURAL CENTER
- 30 PUNAHOU SCHOOL
- 31 ST. THERESA CHURCH
- 32 WAIANAЕ COMMUNITY OUTREACH
- 33 WAILUKU FEDERAL CREDIT UNION
- 34 YMCA OF HONOLULU

No. Special/Independent Districts

- 1 BAY AREA HOSPITAL DISTRICT
- 2 CENTRAL OREGON INTERGOVERNMENTAL COUNCIL
- 3 CENTRAL OREGON IRRIGATION DISTRICT
- 4 CHEHALEM PARK AND RECREATION DISTRICT
- 5 CITY COUNTY INSURANCE SERVICES
- 6 CLEAN WATER SERVICES
- 7 COLUMBIA 911 COMMUNICATIONS DISTRICT
- 8 COLUMBIA RIVER PUD

- 34 RIVERGROVE WATER DISTRICT
- 35 SALEM AREA MASS TRANSIT DISTRICT
- 36 SANDY FIRE DISTRICT NO. 72
- 37 SUNSET EMPIRE PARK AND RECREATION
- 38 THE NEWPORT PARK AND RECREATION CENTER
- 39 THE PORT OF PORTLAND
- 40 TILLAMOOK PEOPLES UTILITY DISTRICT
- 41 TUALATIN HILLS PARK AND RECREATION DISTRICT
- 42 TUALATIN VALLEY FIRE & RESCUE
- 43 TUALATIN VALLEY WATER DISTRICT
- 44 UNION SOIL & WATER CONSERVATION DISTRICT
- 45 WEST MULTNOMAH SOIL AND WATER CONSERVATION DISTRICT
- 46 WEST VALLEY HOUSING AUTHORITY
- 47 WILLAMALANE PARK AND RECREATION DISTRICT
- 48 YOUNGS RIVER LEWIS AND CLARK WATER DISTRICT

No. State Agencies

- 1 BOARD OF MEDICAL EXAMINERS
- 2 OFFICE OF MEDICAL ASSISTANCE PROGRAMS
- 3 OFFICE OF THE STATE TREASURER
- 4 OREGON BOARD OF ARCHITECTS
- 5 OREGON CHILD DEVELOPMENT COALITION
- 6 OREGON DEPARTMENT OF EDUCATION
- 7 OREGON DEPARTMENT OF FORESTRY
- 8 OREGON DEPT OF TRANSPORTATION
- 9 OREGON DEPT. OF EDUCATION
- 10 OREGON LOTTERY
- 11 OREGON OFFICE OF ENERGY
- 12 OREGON STATE BOARD OF NURSING
- 13 OREGON STATE POLICE
- 14 OREGON TOURISM COMMISSION
- 15 OREGON TRAVEL INFORMATION COUNCIL
- 16 SANTIAM CANYON COMMUNICATION CENTER
- 17 SEIU LOCAL 503, OPEU
- 1 ADMIN. SERVICES OFFICE
- 2 HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
- 3 HAWAII HEALTH SYSTEMS CORPORATION
- 4 SOH- JUDICIARY CONTRACTS AND PURCH
- 5 STATE DEPARTMENT OF DEFENSE
- 6 STATE OF HAWAII
- 7 STATE OF HAWAII
- 8 STATE OF HAWAII, DEPT. OF EDUCATION