

Evaluation Criteria	Point Value	<i>Xirrus</i>	<i>Aerohive</i>	<i>Guardian Security Solutions</i>	
Pricing	40	35	35	30	
Ability to service the contract	25	25	25	5	
References	15	13	8	10	
Technology	10	10	10	5	
Value Added Products and Services	10	9	0	0	
Total	<u>100</u>	<u>92</u>	<u>78</u>	<u>50</u>	<u>0</u>



Vendors Awarded Under this Contract

Xirrus

Aerohive

Evaluation Committee for Contract:

Ken Thompson

Matthew Mackel

Jonathan Applegate

Emily Jeffrey



Wireless Solutions

Solicitation	Company	Name	Address1	City	Region	PostalCode	Phone	Email	DateCreated
Wireless Solutions	Xirrus, Inc.	Doug Moxley	2101 Corporate Center Drive	Thousand Oaks	California	91362	805.262.1676	doug.moxley@xirrus.com	3/17/2016 11:43:13 AM
Wireless Solutions	NETGEAR	GARRICK LEE	350 E. PLUMERIA DRIVE	SAN JOSE	California	95126	408-890-3543	galee@netgear.com	3/4/2016 1:26:47 PM
Wireless Solutions	journeyed.com	odessa ciraes-smith	5212 tennyson pkwy #130	plano	Texas	75024	800-876-3507	odessa@journeyed.com	3/3/2016 7:41:13 AM
Wireless Solutions	Guardian Security Solutions, LC	Becky Dunn	3214 122nd	Lubbock	Texas	79423	8067947767	bdunn@myshield.org	3/2/2016 2:32:10 PM
Wireless Solutions	KCI Technologies	Richard Lowes	8804 110th St	Seminole	Florida	33772	2027655695	richardlowes@gmail.com	2/29/2016 11:34:40 AM
Wireless Solutions	Venture Communications	Hollie Smith	8225 Ave F	Lubbock	Texas	79423	8062836169	hollie@ventureconnected.com	2/24/2016 9:46:28 AM
Wireless Solutions	LevelOps Energy, Inc.	Valerie Eastman	36 NE 52nd St	Oklahoma City	Oklahoma	73105	405-820-0861	valerie@levelopsenergy.com	2/24/2016 12:45:21 AM
Wireless Solutions	Skylink Wireless	Carlos Diaz	719 N Hampton Road	DeSoto	Texas	75115	469-879-6195	carlooskylink@gmail.com	2/22/2016 3:21:19 PM
Wireless Solutions	eRepublic	Rachel Fong	100 Blue Ravine Road	Folsom	California	95630	9169321300	rfong@erepublic.com	2/22/2016 1:32:27 PM
Wireless Solutions	RII INC	Raz Almog	3907 Prince St #2C	Flushing	New York	11354	7186889782	ralmog@riidllc.com	2/22/2016 12:41:25 PM
Wireless Solutions	Max Cases, Inc	Robin Moore	130 McCormick Ave., Suite 104	Costa Mesa	California	92626	888 799 6837	robin@maxcases.com	2/22/2016 12:28:32 PM
Wireless Solutions	Aerohive Networks	Jeff Jennings	333 Gibraltar Drive	Sunnyvale	California	94089	661-302-8909	jjennings@aerohive.com	2/22/2016 11:45:24 AM
Wireless Solutions	Region 4	Jason Wickel	7145 West Tidwell	Houston	Texas	77092	7137448189	jason.wickel@esc4.net	2/18/2016 8:58:13 AM
Wireless Solutions	West Texas AGC	Kimberly Terrell	3125 S. 27th St.	Abilene	Texas	79605	3256767447	wtagc@sbcglobal.net	2/18/2016 8:23:23 AM
Wireless Solutions	Allied Telesis	Alicia Ricco	267 Cate Street	Portsmouth	New Hampshire	03801	408-421-3398	alicia_ricco@alliedtelesis.com	3/28/2013 5:51:56 AM
Wireless Solutions	Xirrus	Ben Staley	2101 Corporate Center Drive	Thousand Oaks	California	91320	805.262.1695	ben.staley@xirrus.com	3/27/2013 3:23:22 AM
Wireless Solutions	LevelOne Technology	Chip Thompson	300 S. 13th	Waco	Texas	76701	2542248012	cthompson@levelonetech.com	3/27/2013 3:23:09 AM
Wireless Solutions	Poindexter Technology	David Wroan	766 hampshire Rd, B	Westlake Village	California	91361	8188042545	dswroan@thirdwaveit.com	3/27/2013 3:17:41 AM
Wireless Solutions	Enterasys Networks	Tracy Hill	9 Northeastern Blvd	Salem	New Hampshire	03079	8778017082	thill@enterasys.com	3/27/2013 12:01:45 AM
Wireless Solutions	Howard Technology Solutions	Melissa Reeves	PO Box 1590	Laurel	Mississippi	39441	8889123151	bids@howardcomputers.com	3/26/2013 2:41:23 AM
Wireless Solutions	West Texas Chapter AGC	Adora	3125 S. 27th Street	Abilene	Texas	79605	325/676-7447	wtagc@sbcglobal.net	3/19/2013 1:41:47 AM
Wireless Solutions	GovConnection	Mark Wichelns	732 Milford Road	Merrimack	New Hampshire	03054	800-986-2313	mwichelns@govconnection.com	3/14/2013 5:55:00 AM
Wireless Solutions	Avinext	Richard Carroll	1400 University Drive East	College Station	Texas	77840	979-846-9727	training@avinext.com	3/14/2013 1:32:48 AM
Wireless Solutions	Desert Communications	Kim Leonards	6860 N Dallas Parkway	Plano	Texas	75024	9723812726	kim@descominc.com	3/13/2013 9:04:00 AM
Wireless Solutions	Cisco Systems, Inc.	Chuck Clay	11949 Starr Rd	Trenton	Illinois	62293	618-401-5715	chuclay@cisco.com	3/13/2013 7:10:42 AM
Wireless Solutions	Cloudwatch	Alex Urrea	28W Grand Avenue	Montvale	New Jersey	07675	201.497.6621	alex@myeduscape.com	3/12/2013 11:55:40 AM
Wireless Solutions	Onvia	Source Management	509 Olive Way	Seattle	Washington	98001	206-373-9500	mcolony@onvia.com	3/8/2013 3:56:16 AM
Wireless Solutions	Onvia	Source Management	509 Olive Way	Seattle	Washington	98001	206-373-9500	sourcegmt@onvia.net	3/8/2013 3:54:09 AM
Wireless Solutions	CORE Education ans Consulting Solutions	Chris Crapps	250 turner Blvd	Ball Ground	Georgia	30107	6784933972	chris.crapps@coreecs.com	3/7/2013 4:33:23 AM
Wireless Solutions	Cisco	Pat Williams	7100 Kit Creek Road	RTP	North Carolina	27709	9193924761	patwilli@cisco.com	3/7/2013 12:54:43 AM
Wireless Solutions	RFIP	Matthew Musial	100 West Wilshire Blvd. Suite C4	Oklahoma City	Oklahoma	73116	512-284-3777	mmusial@rfip.com	3/6/2013 2:06:01 AM
Wireless Solutions	e.Republic	Ian Walukones	100 Blue Ravine	Folsom	California	95630	916-932-1300	iwalukones@erepublic.com	3/5/2013 10:35:00 AM
Wireless Solutions	Primus Electronics	Dana Chabolla	4180 E. Sand Ridge Road	Morris	Illinois	60450	815-436-8945	dana@primuselectronics.com	3/5/2013 7:41:02 AM
Wireless Solutions	Xirrus	Jeff Jennings	2101 Corporate Center Drive	Thousand Oaks	California	91320	805-262-1665	jeffrey.jennings@xirrus.com	3/5/2013 3:55:03 AM